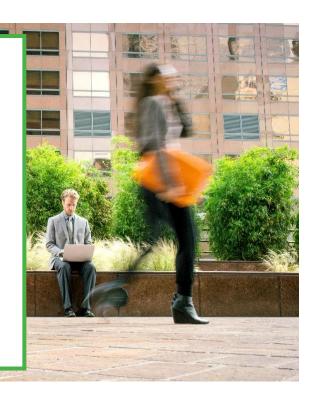
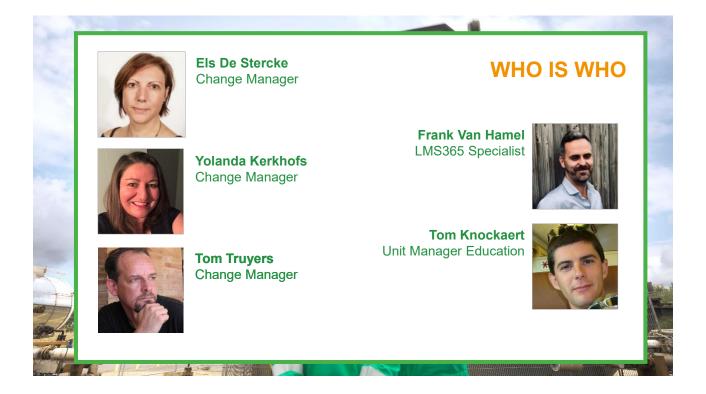


Wiki Wednesday Feb. 6th







## The migration to MS Office 365 at NV VAN TROOSTENBERGHE

**Testimonials** 



## We asked some of the employees about their experience















## The migration to MS Office 365 at NV VAN TROOSTENBERGHE

Reflection



# How to realize a HIGHER ROI WHEN IMPLEMENTING OFFICE 365?

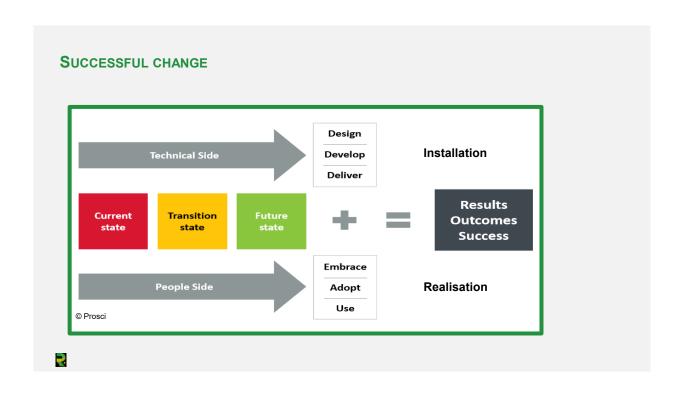


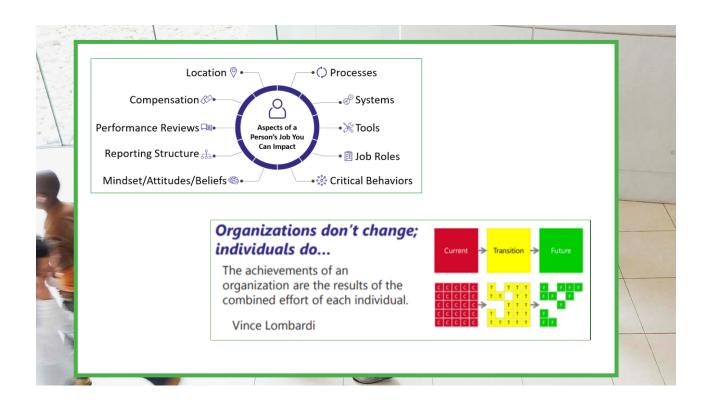
WHICH PORTION OF YOUR BENEFIT DEPENDS ON ADOPTION AND USAGE?

## **PROJECT BENEFITS**

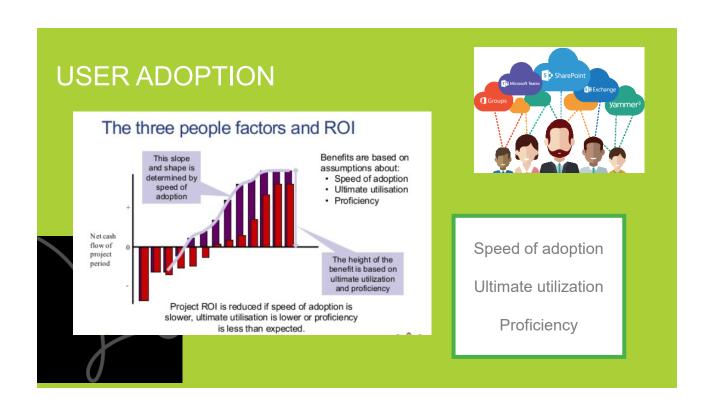
WHAT PERCENTAGE OF THE BENEFIT WILL YOU GET IF NO ONE CHANGES HOW THEY DO THEIR JOB?

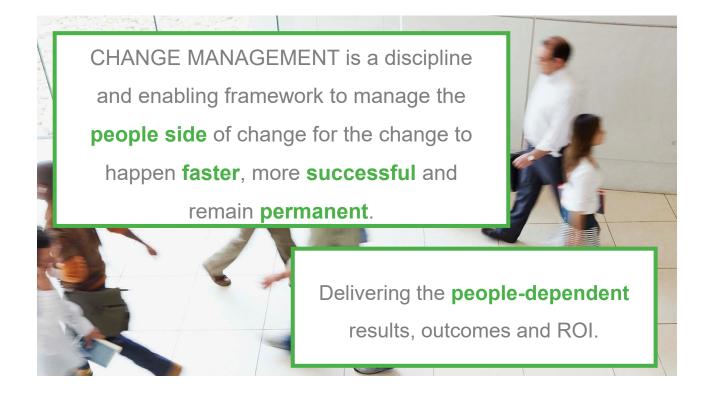




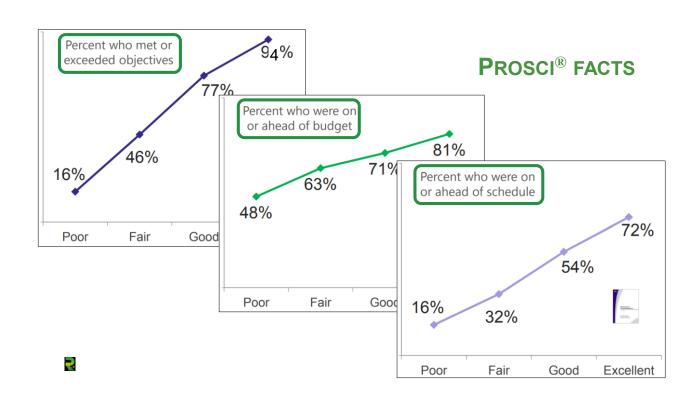




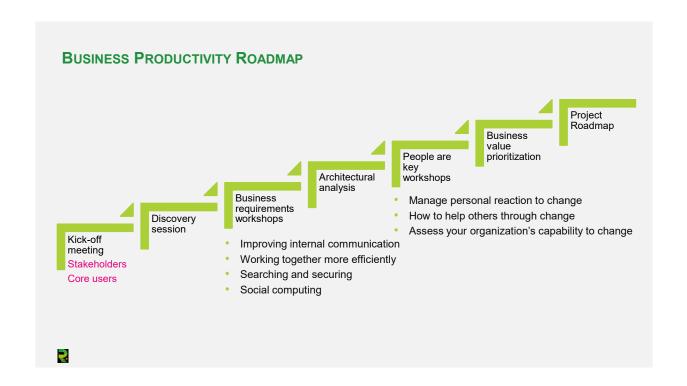








How do you keep users engaged?
What concrete steps should you
take?



#### **IMPLEMENT**

- Why are we changing?
- What are we changing?
- · How ready for the change is the organization?
- How big is the change?
- Who has to do something differently because of the change?
- How are those who have to do something differently impacted?
- Do the people know how to change?
- Can they effectively make the change?
- What information and resources to they need to change?

- · How will we communicate?
- How will we set an example?
- How will we make it urgent?
- How will we make it desirable?
- How will we teach?
- Who will be teaching?
- What makes it easy?
- How can they practice?
- What are the short-term wins?
- · What makes it sustainable?

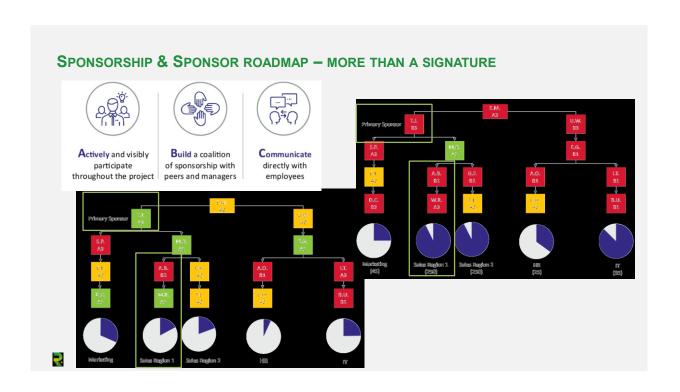


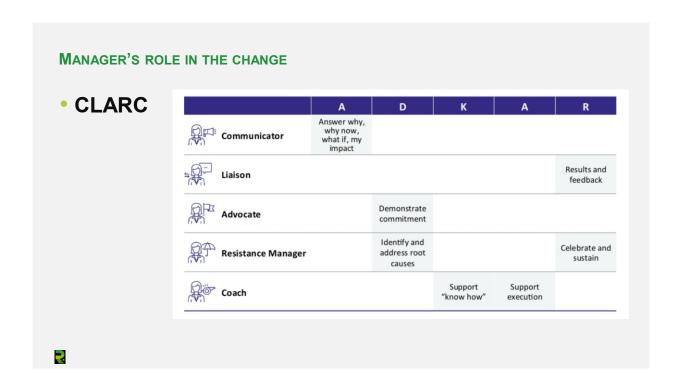
#### **IMPLEMENT**

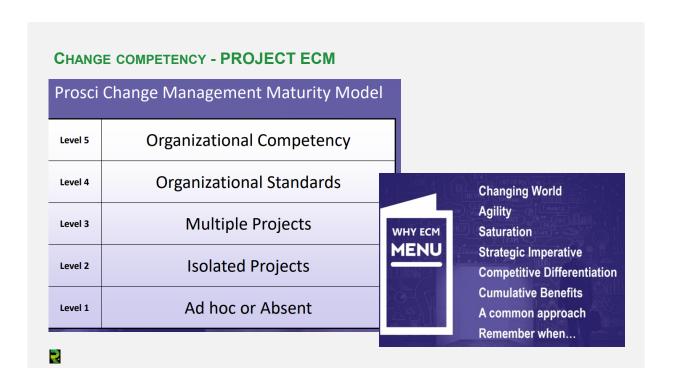
- Define Strategy
- Build Team
- Sponsorship
- Build Change Management plans
- Implement plans
- Collect & analyze feedback
- Diagnose gaps & manage resistance
- · Implement corrections

	A	D	K	A	R
Sponsor Roadmap					
Communication Ω <sup>5</sup> Ω Plan					
Coaching Plan					
Training Plan					
Resistance Management Plan					













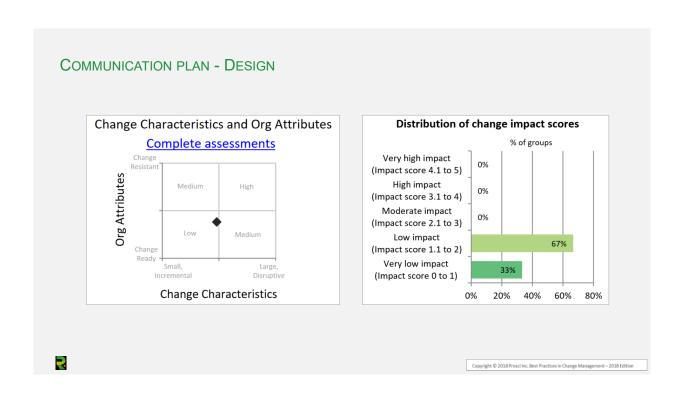


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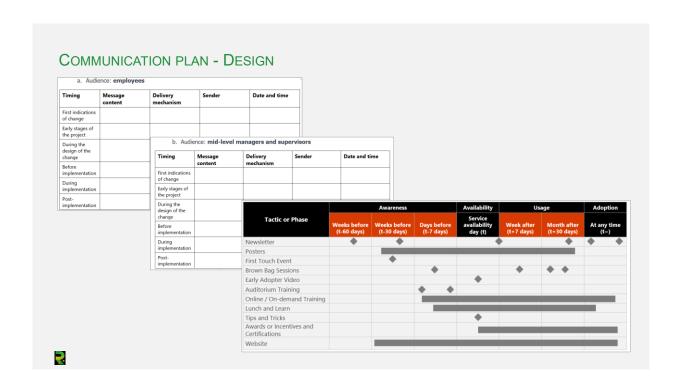
#### **COMMUNICATION PLAN**

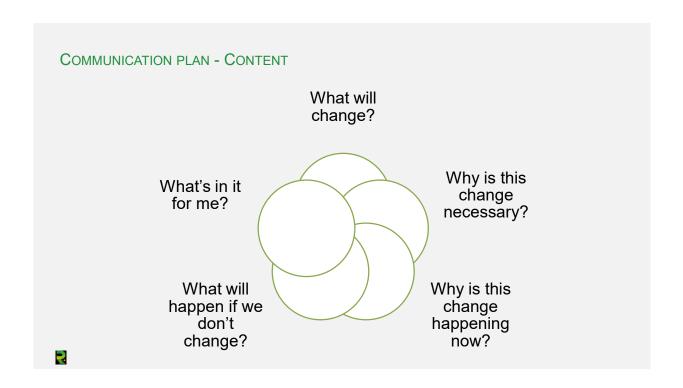
	A	D	K	A	R
Sponsor Roadmap					
Communication Plan					
Coaching Plan					
Training Plan					
Resistance Management Plan					







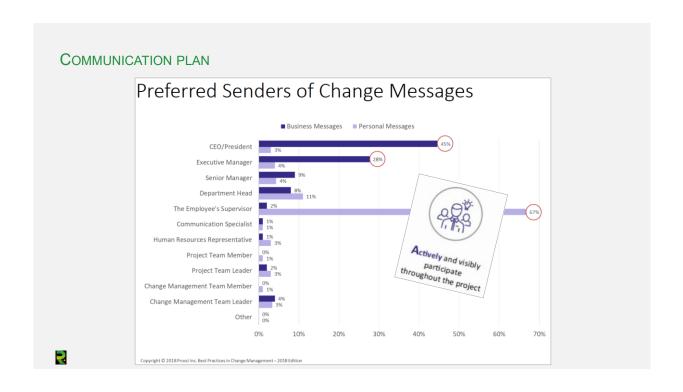




### COMMUNICATION PLAN - PITFALLS

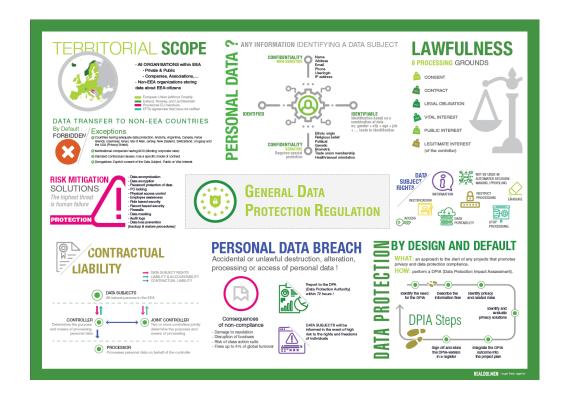
- Frequency of communication
- One-way communication
- · Credibility of the sender
- · Presenting it as an IT project
- Not communicating the reason to migrate
- Not talking in Insight colors



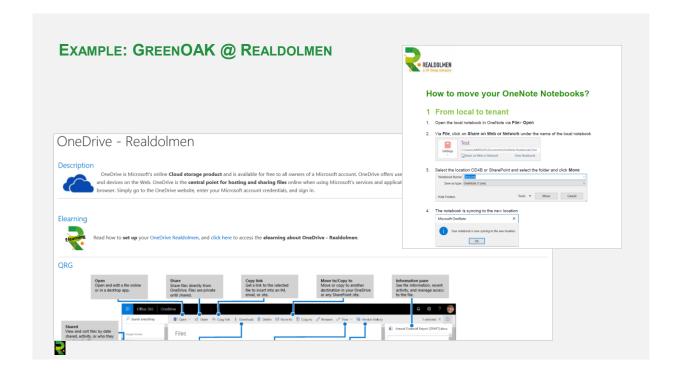


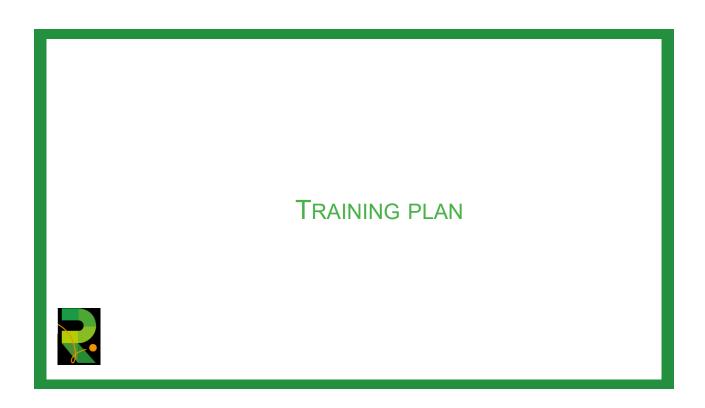


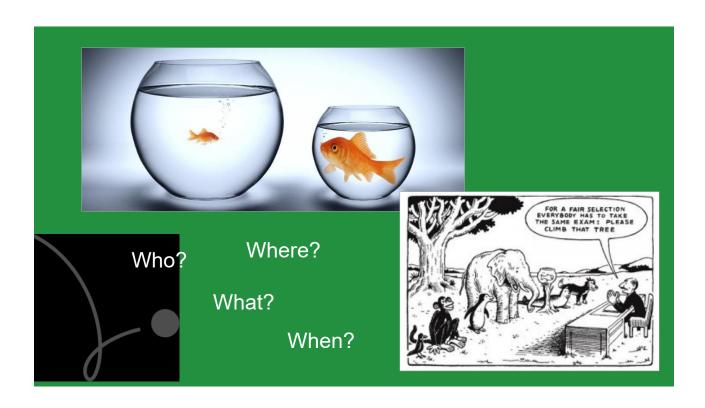


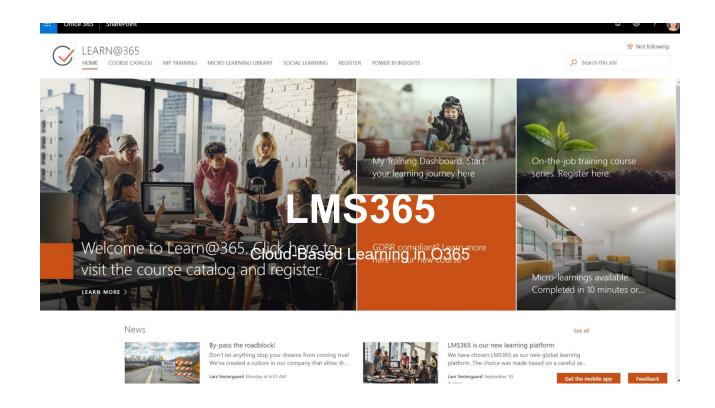




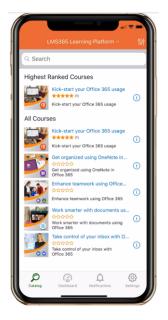




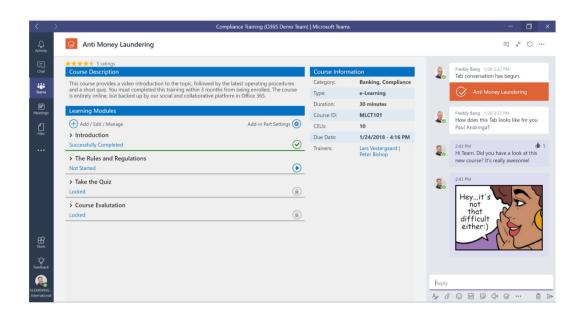


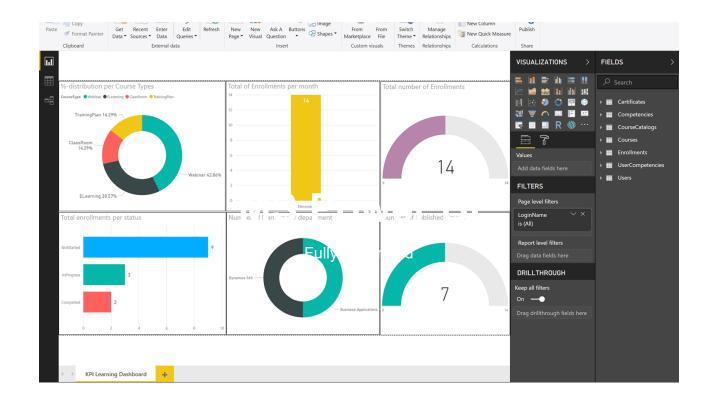


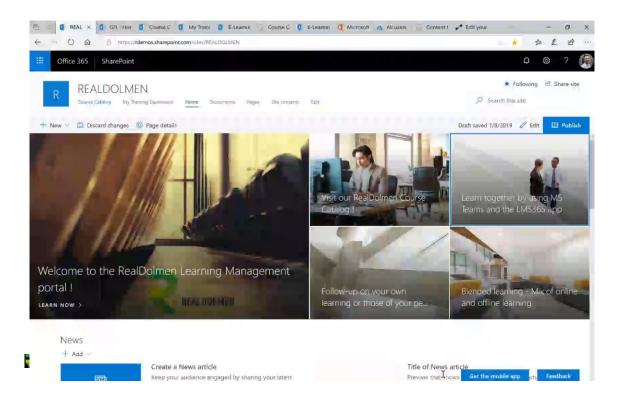








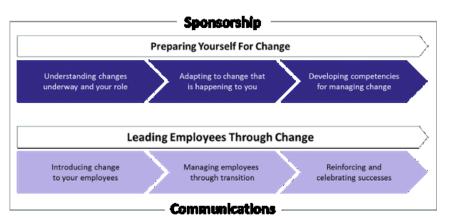




# COACHING PLAN ENABLING SPONSORS AND COACHES TO MANAGE RESISTANCE



#### **COACHING PLAN**



 Coaching plan defines now to support managers and supervisors during the change and now they will interact with front-line employees.



## STEP 1: ENSURE THAT THE NECESSARY SPONSORSHIP AND COMMUNICATION ACTIVITIES ARE IN PLACE

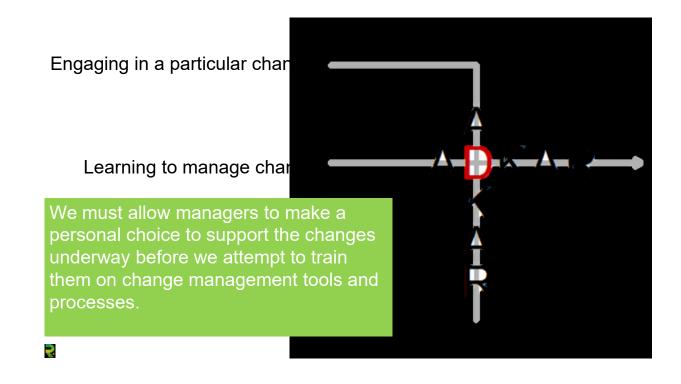


Building competencies with managers and supervisors to lead change will be problematic if the responses from managers include:

"I have not heard of any changes going on. What do you know that I do not know?"

"The senior leader for our area has not mentioned this change. Perhaps we are not going to be impacted by this project."

"We have a lot of changes underway already, and I am not sure that this change has priority in our area."



#### STEP 2: PREPARE MANAGERS TO LEAD CHANGE WITH THEIR EMPLOYEES

Understanding changes underway and your role

Preparing yourself for change

Adapting to Developing competencies for managing change

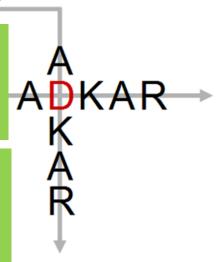
List the changes underway that impact you or your groups	Do you know why these changes are being made and how they align with the direction of the organisation? (Yes/No)	Do you understand how this change will impact your direct reports? (Yes/No)



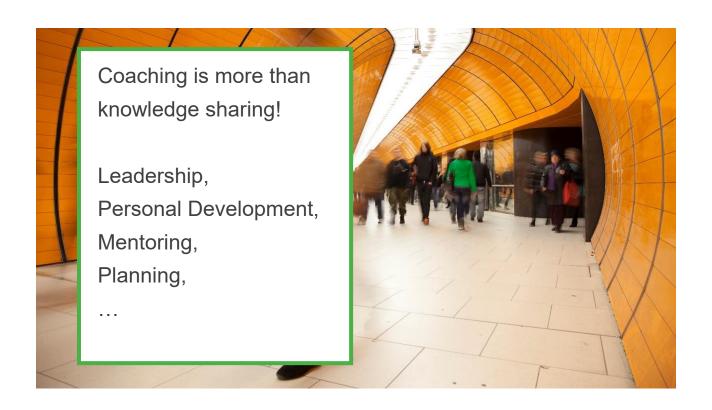
#### Engaging in a particular change

We must allow managers to make a personal choice to support the changes underway before we attempt to train them on change management tools and processes.

- · The roles of managers and supervisors
- · How do I talk with my employees about change
- How do I coach my group through a change
- How do I coach individual employees through change using the ADKAR® Model
- · How to I manage resistance to change







## STEP 3: ENABLE MANAGERS TO INTRODUCE, MANAGE AND REINFORCE CHANGE WITH THEIR EMPLOYEES

# Leading employees through change Introducing change to your employees through transition Reinforcing and celebrating successes

At what point in the change process is each employee?
 How can I help my employees through the change process?

Employee	Α	D	K	Α	R	Notes/actions
Adam	4	5	2	2	4	
Beverly	4	1	4	3	4	
Charles	2	2	3	3	4	
Denise	5	1	4	2	3	

Employee	ADKAR <sup>®</sup> profile:	Actions to take:	Follow up:



## LINK WITH EDUCATION SERVICES



# THE EDUCATION SWISS POCKET KNIFE Certification Instructor-led training LMS Learning paths Planning and administration Functional Office Support

