



Cyber Recovery afstemmen op NIS2

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Cyber Recovery afstemmen op NIS2: een nieuwe norm voor bedrijfskritische veerkracht

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Broad spectrum of sophisticated cyber threats

Motivations, techniques and goals



Crime



Espionage



Terrorism



Insider



Hacktivism



Warfare

Confidence in recovery

67%

are not very confident that all business-critical data can be recovered in the event of a destructive cyberattack.¹

Global Data Protection Index Survey
2022 Snapshot

¹Based on research by Vanson Bourne commissioned by Dell Technologies, "Global Data Protection Index 2022 Snapshot," carried out August – October 2022. Results were derived from a total of 1,000 IT decision makers worldwide from both private and public organizations with 250+ employees.

The time for resilience is now!

Gartner®

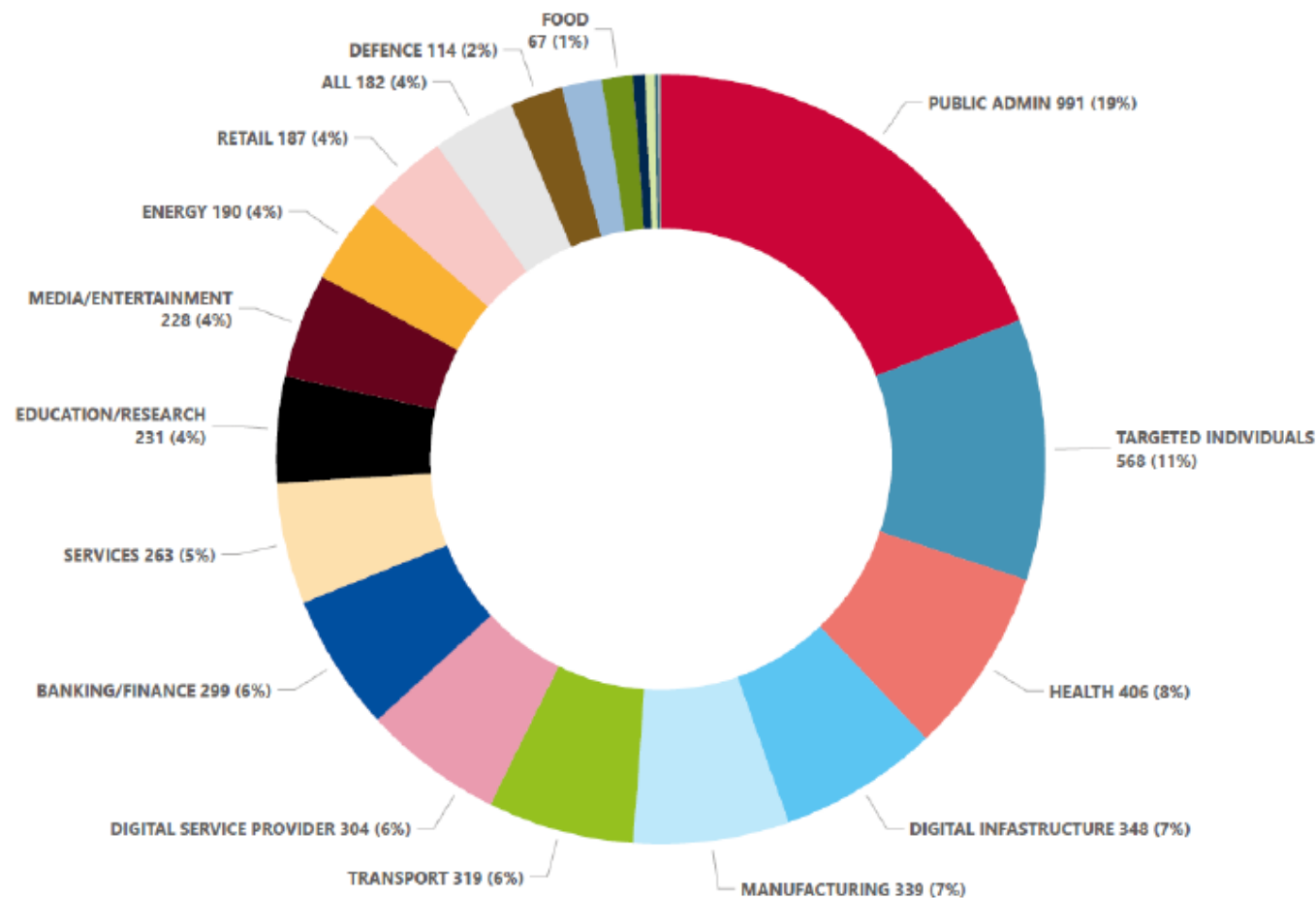
“Transforming cybersecurity into cyber-resilience involves **prioritizing resilience over defense**, and elevating the native disciplines and skills used by the business continuity management office above cybersecurity teams’ traditionally defensive strategies.”

Gartner, You Will Be Hacked, So Embrace the Breach!

"Implement at least an **immutable backup** copy by selecting write lock or WORM media before starting any other initiative, as **having an immutable copy of the backup is the most important item to start protecting backup data.**"

Gartner, Innovation Insight for Leveraging Isolated Recovery Environments and Immutable Data Vaults

Figure 6: Targeted sectors per number of incidents (July 2022 - June 2023)



ENISA THREAT LANDSCAPE 2023

During this reporting period in the overall global landscape, we have again observed a large number of events (Figure 6) targeting organisations in the public administration (19%) and health (8%) sectors. Events targeting digital infrastructure (7%) and digital service providers (6%) form a substantial portion of the events observed. These are events that affect more than one sector due to the reliance of the other sectors on these two sectors. We also observed a considerable number of events targeting civil society and not necessarily a particular sector (these are labelled as 'Targeted individuals' and amount to 11% of the events observed). They consist of social engineering or

¹⁸ <https://eur-lex.europa.eu/legal-content/EN/TXT/PDF/?uri=CELEX:32022L2555>

¹⁹ The education sector was coupled in our sample with the research sector, as they are often intertwined. While the research sector is considered in the scope of the NIS2 directive, educational organisations are not included.

Upcoming & Current Regulation



Legislated Autumn 2023 enforced mid-2024

'Essential and important entities will be required to take appropriate and proportionate technical, operational and organizational measures ... to prevent or minimise the impact of incidents on recipients of their services and on other services.'

Managing directors will be held personally liable for implementing resilience and will be fined if they are unable to prove this.

Estimated 81,000 businesses to be impacted both directly and as part of the wider supply chain for critical entities across aligned regions.



- Jan 16th, 2023, DORA in force - 2 Year implementation period: Jan 17th 2025
- Test the ICT business continuity plans and the ICT response and recovery plans at least yearly,
- Use ICT systems that are physically and logically segregated from the source ICT system
- Penalties
 - Financial institutions not fixed yet
 - Potential criminal sanctions
 - ICT providers: 1% of average worldwide turnover in proceeding year, applied daily until compliance is achieved for 6 months



- Plan for how to operate in a diminished capacity
- Backups should be tested regularly to verify their availability and integrity.
- Store backup copies at an alternate site with a different risk profile



- Financial institutions should develop response and recovery plans for critical ICT systems and services

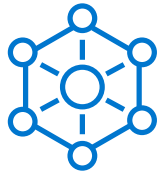


CYBER is the new DISASTER

PowerProtect
the foundation
of data protection



Cyber recovery requirements



Immutability

Preserve original integrity of data



Isolation

Physical and logical separation of data



Intelligence

Machine learning and analytics identify threats

Modern threats require modern solutions to ensure cyber resilience

PowerProtect DD

The foundation of resilience

Fast, secure,
efficient storage



Multicloud
resiliency



Operational
simplicity



PowerProtect DD - Zero Trust Architecture

Immutability

Retention Lock Compliance Mode (2012)

Cohasset Associates (2013)

- SEC 17a-4(f) Compliance
- FDA 21 Part II
- Sarbanes-Oxley Act

Dual Role Authorization (2017)

Admin & Security Officer

- Sensitive & Destructive Commands (95+)

End to End Encryption

- Data in Flight: TL2 1.2 256 Bit
- Data at Rest: FIPS 140-2 Crypto Libraries

Multi-factor Authentication (MFA) – RSA

- Web UI, CLI, Security Officer, and iDRAC

Integrated Lights Out Mgt Hardening (iDRAC)

Local or External Key Management (KMIP)

Security Logs to SIEM / SOAR



PowerProtect Data Domain

Secure System Clock

NTP Clock Tamper Controls (2019)

- Change, Drift, Sync

Custom System OS - DDOS

- Restricted BASH Access
- Can't restart in Single User Mode

File System – DDFS

- Hashed containers – not recognized by malware

Secure Transport - DDBoost

- Encrypted, Secure, Authorized, Not Open

Data Invulnerability Architecture

- Continuously checks that data written is data stored – Self Healing

Secure AD / LDAP Authentication

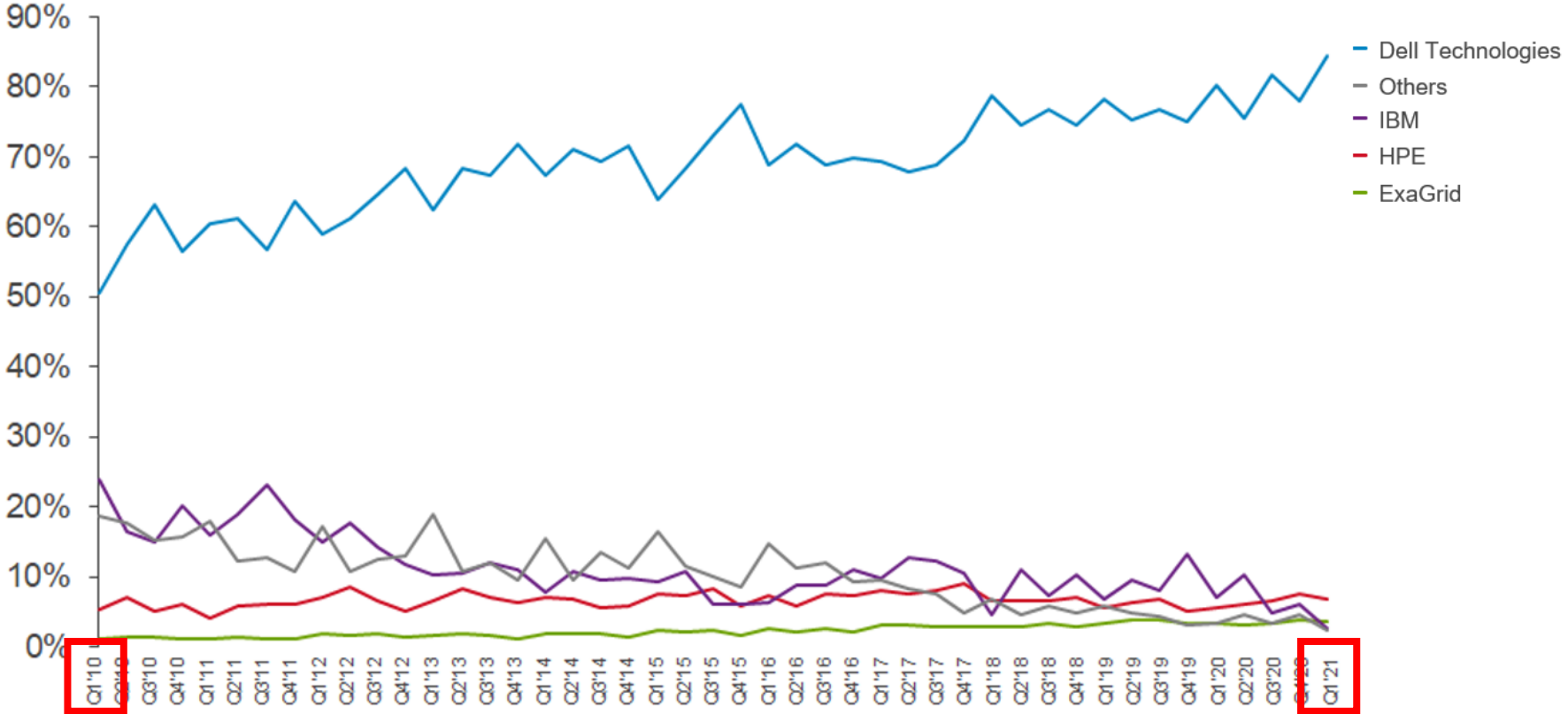
Secure Remote Support Services

Role Based Access

- Limited Admin, Operator, Security Officer

What does **IDC** show when looking at the PPBA target market?

Dell Technologies PPBA Target Industry Leader



Source: IDC Worldwide Quarterly Purpose Built Backup Appliance Tracker – Q1 2021
Note: Statistical tie between ExaGrid and IBM in 1Q21

PowerProtect Cyber Recovery



Kosten cyberaanval Antwerpen tikken

100 miljoen aan

16 juni 2023 10:52 | William Visterin

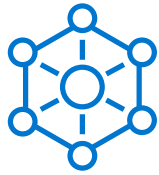
Topic Security



Het kostenplaatje als gevolg van de cyberaanval op Antwerpen gaat richting de honderd miljoen euro. Het betreft het herstel van de schade, nieuwe investeringen in beveiliging en inkomsten die het misliep. Over de ontvreemde persoonsgegevens verkeert de stad nog in het ongewisse.

Hackers ontvreemden vorig jaar in december een halve terabyte aan data en tal van

Cyber recovery requirements



Immutability

Preserve original integrity of data



Isolation

Physical and logical separation of data



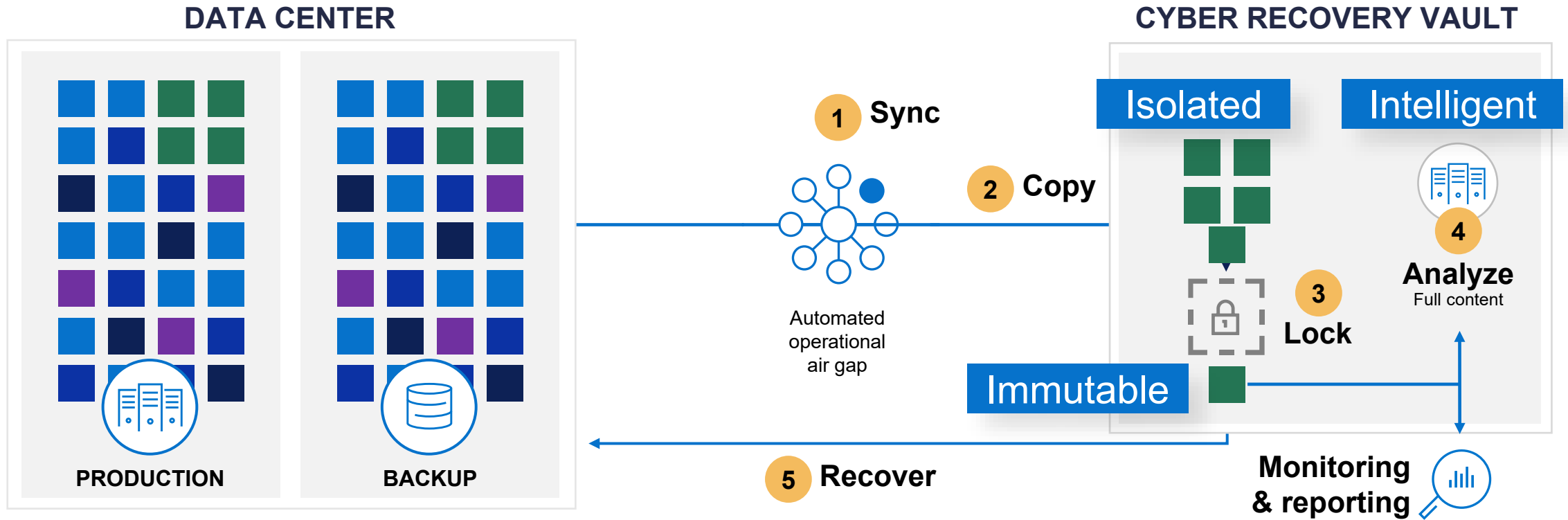
Intelligence

Machine learning and analytics identify threats

Modern threats require modern solutions to ensure cyber resilience

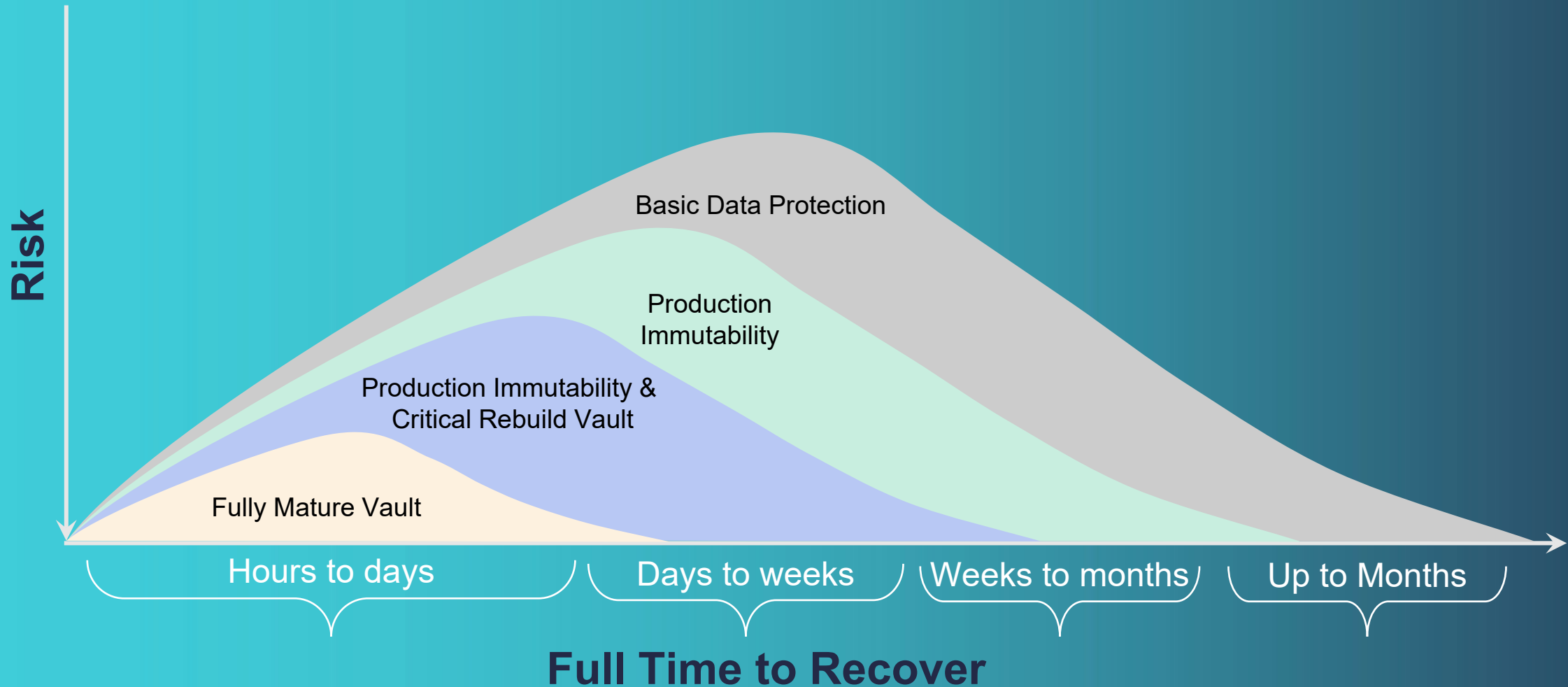
PowerProtect Cyber Recovery

Data vaulting critical business data



Stronger Resilience. Better Outcomes.

Reduce Risk, Speed Recovery, and Lower Costs



Gartner analyzing the market on Cyber Recovery

Gartner.

Innovation Insight for Leveraging Isolated Recovery Environments and Immutable Data Vaults to Protect and Recover From Ransomware

FOUNDATIONAL Refreshed 28 September 2022, Published 27 May 2021 ID G00748659 - 11 min read

By Jerry Rozeman, Michael Hoeck

Representative Providers

Vendors offering IREs with IDVs:

- Dell EMC Powerprotect Cyber Recovery
- IBM Services Cyber Vault

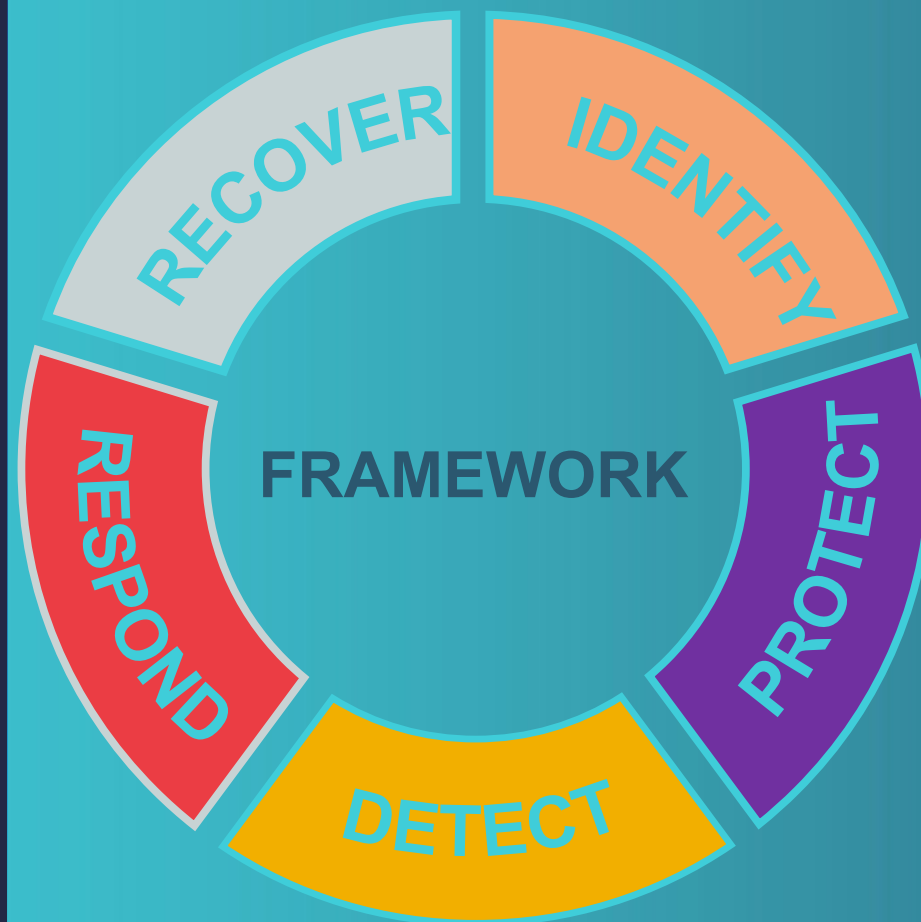
Vendors offering alternative solutions:

- Acronis
- Cohesity
- Commvault
- Rubrik
- Veeam
- Veritas Technologies

Cyber Resilience is a Strategy | Dell Cyber Recovery is a Solution

Cyber Resilience

- “The ability (for a business / organization) to continuously deliver the intended outcome despite adverse cyber events.” *
- A high-level holistic strategy that includes cyber security standards, guidelines, people, business processes and technology solutions
- Example: [NIST Cybersecurity Framework](#)



Cyber Recovery

- Dell Cyber Recovery is a critical component of an overall Cyber Resilience strategy
- Dell Cyber Recovery is a data protection solution that isolates business-critical data away from attack surfaces
- Critical data is stored immutably in a hardened vault enabling recovery with assured data availability, integrity and confidentiality

*https://en.wikipedia.org/wiki/Cyber_resilience

Extensive Dell Security and Resiliency Services

Professional Services

- Cyber Assessments
- Deploy & Implement
- Runbook & Validation
- Advisory & Design
- Operate & Manage

Incident Recovery & Retainer Service

- Evaluate & Plan
- Strengthen Readiness
- Incident Response & Recovery
- Tabletop Exercises

APEX Cyber Recovery

- Manage day-to-day vault operations
- Drive consistent procedures & testing
- Monitored 24x7x365 by global operations team
- Support recovery operations



>35K
Service & Support Professionals

Certified Cyber
Security Experts

20+ years of
resiliency services innovation

Data protection & data resilience leadership

1500+

Cyber Recovery customers*

17 EB+

Data protected in the cloud

#1

Data Protection
appliances & software**

2012

First “Immutable” data protection appliance

2015

First “Isolated” recovery solution with custom deployment

2016

zDP: 1st z/OS implementation of logical corruption protection

2018

Introduced PowerProtect Cyber Recovery solution

2019

First technology vendor in Sheltered Harbor Alliance Partner Program

2020

First Endorsed Sheltered Harbor Solution – PowerProtect Cyber Recovery

2021

Introduced PowerProtect Cyber Recovery for Multi-Cloud & AWS

2021

Formal support for PowerProtect Cyber Recovery for DLM

2022

Introduced PowerProtect Cyber Recovery for Azure and Google Cloud

2022

Managed as-a-Service Dell APEX Cyber Recovery Services

>35k

Service & support
professionals

241m+

Assets supported

94%

Technical support
CSAT rating

10,000+

Transformation
projects completed

*Based on Dell Technologies analysis, February 2023

**Based on combined revenue from the IDC 4Q22 Purpose-Built Backup Appliance (PBBA) Tracker, with select Storage Software segments from the 4Q22 Storage Software and Cloud Services Tracker.



Thank you!