

Morning Update

**Overall helder gehoord en
gezien worden: het kan
met Poly!**

Kalender morning updates

20/10

Overall helder gehoord en gezien worden: het kan met Poly!

21/10

Dell's hybrid workplace: een visie in de praktijk

26/10

Weg met performantieproblemen bij uw thuiswerkers

27/10

Hybride werken: hoe bepaalt u de ideale werkplek voor uw werknemers?

www.inetum-realdolmen.world/nl/events



KRISTOF MAES

SYSTEMS ENGINEER BELUX

“Things to Know About Me”

MY KEY VALUES

- **DRIVE** | Always give the best, with a growth mindset
- **PASSION** | Inspire people with technology
- **CARE** | Deliver positive impact to customers, colleagues and the organization

CONTACTING ME

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Quick → IM



Urgent/detailed → (Video)Call



Other → Email



PROFESSIONAL BACKGROUND

- **Unified Communications & Collaboration**
→ Microsoft Lync/SfB/Teams/Sharepoint ; Zoom ;
Full ecosystem (Poly, AudioCodes, Yealink, Genesys, Anywhere365, ...) ; Legacy PBX solutions
→ Presales , Product Management, BDM roles
- **Innovation Program**
→ Focus on Extended Reality (VR/MR/AR)

INTERESTING FACTS ON ME

- Social / Focused / Curious/Inquisitive
- Native Dutch speaking + English + French
- Living in Belgium (Lommel)
- 3 kids (Kyan 10yrs ; Naïa 7 yrs ; Nyo 5 yrs)

UNIFIED COMMUNICATIONS & COLLABORATION

INDUSTRY DRIVERS



01

Work has permanently outgrown the office



02

Covid-19 has accelerated the digital transformation of the working world



03

Existing trends toward video, remote work, and new usage scenarios have proliferated

POLY BUILDS PREMIUM AUDIO AND VIDEO PRODUCTS THAT ARE

ENGINEERED TO CONNECT PEOPLE

WITH INCREDIBLE CLARITY, ARE EASY
TO USE, AND WORK SEAMLESSLY WITH
ANY CONFERENCING PLATFORM.

POLY EMERGED FROM TWO LONGTIME TECH COMPANIES

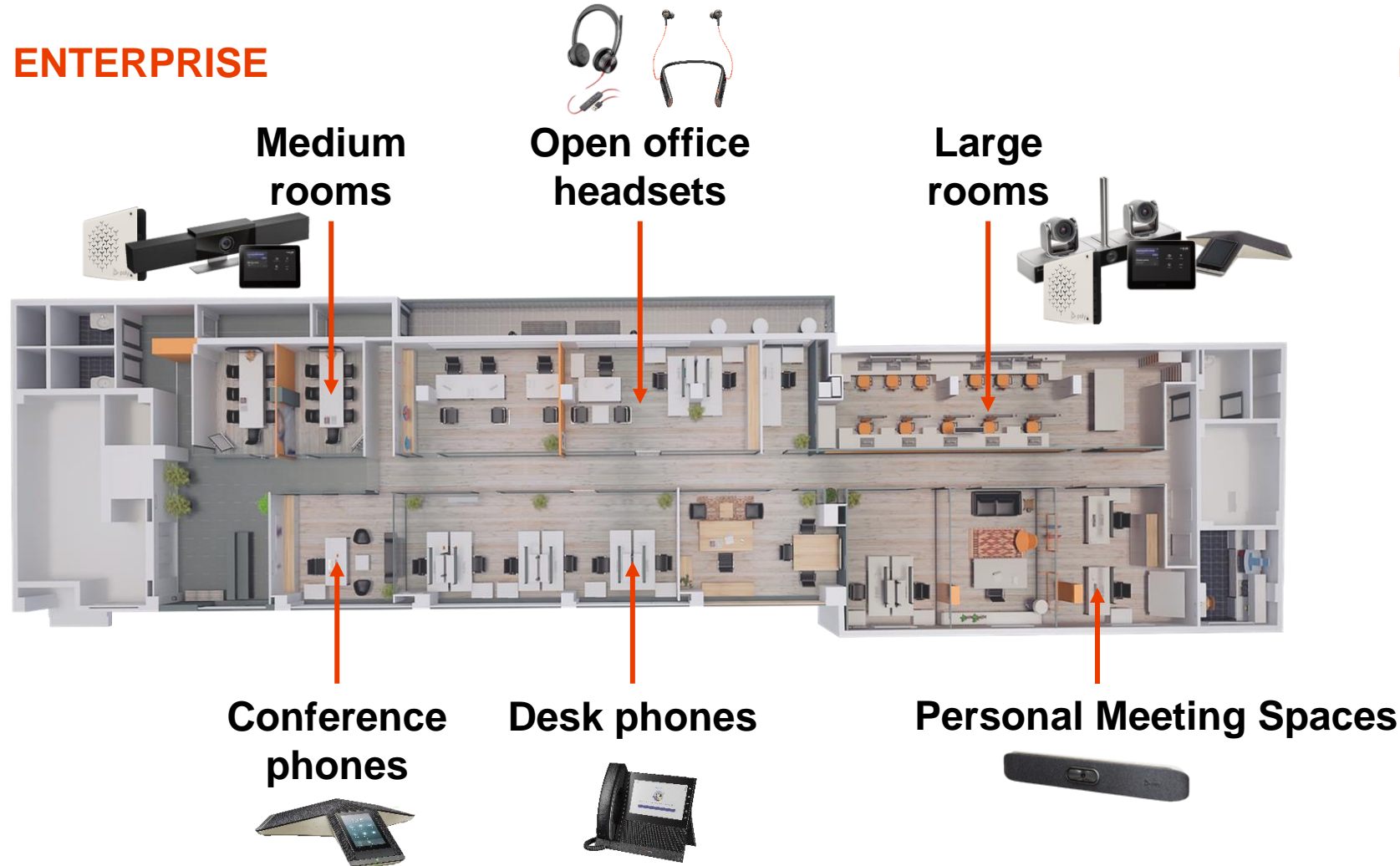
- Plantronics, founded in 1961
- Polycom, founded in 1990
- Plantronics purchased Polycom in 2018
- Poly was born in 2019



WIDEST PRODUCT PORTFOLIO

So you can be seen and heard with incredible clarity—no matter where you work

ENTERPRISE



REMOTE/HOME



WE WORK WITH THE BEST

KEY PARTNERS

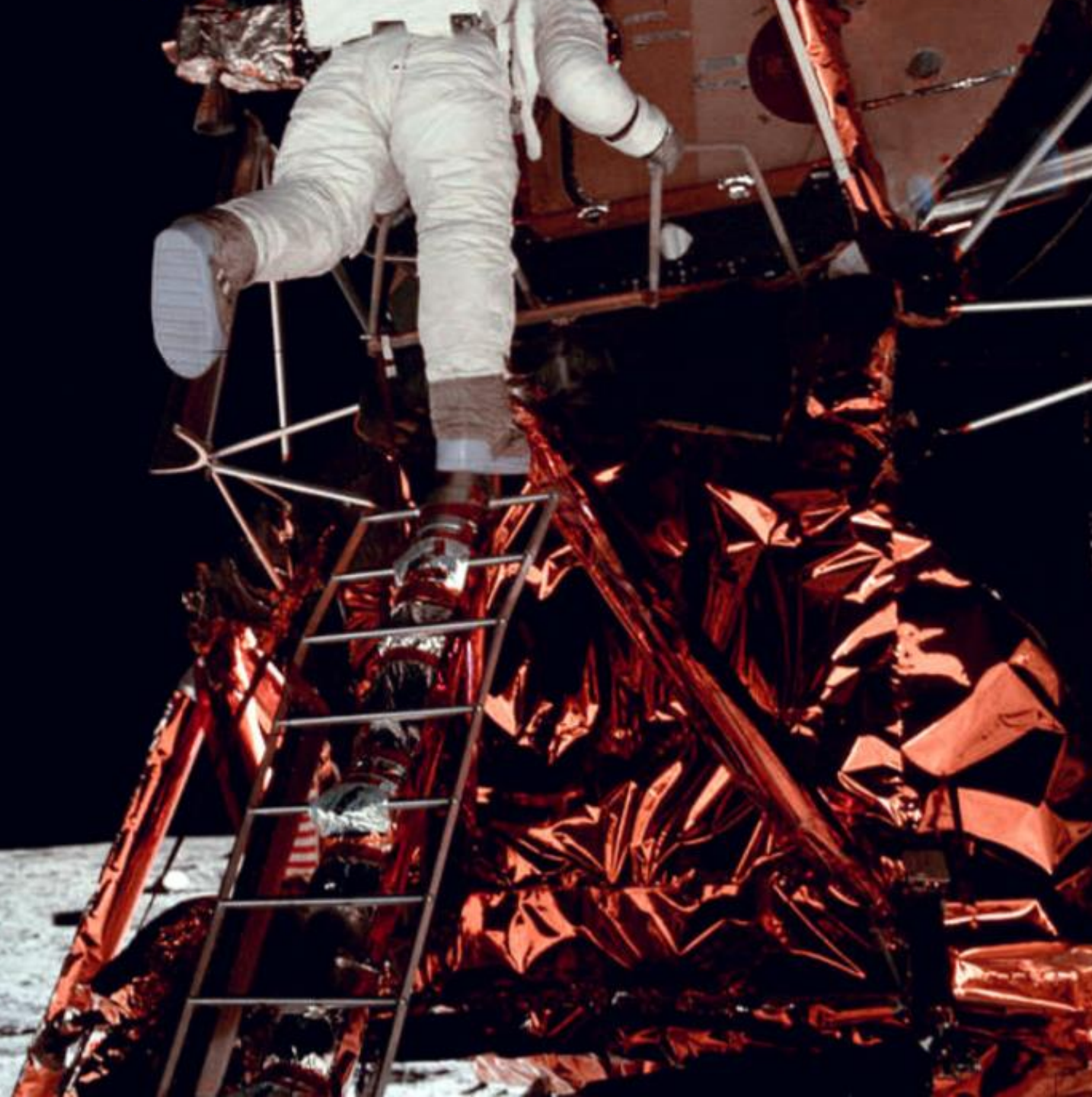


Our neutral approach and award-winning products allow us to partner with a broad range of UC&C platform providers and ITSPs



Working remote since 1969

In 1961, two adventurous pilots set out to build a better aviation headset. By the end of that decade, Poly would be enabling the most famous transmissions in history: "The eagle has landed" and "...One giant leap for mankind," notifying the world that for the first time in history, human beings had safely landed on the moon.



CREATING OPTIMIZED & EQUAL EXPERIENCES

AUDIO



Active Noise Cancellation & Noise Canceling Microphones



Acoustic Fence



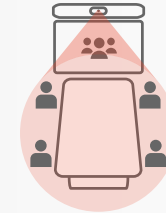
Noiseblock AI



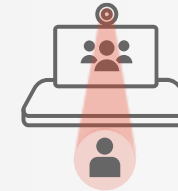
Next-generation Beamforming Microphone Array

Professional Grade audio and video across spaces and devices

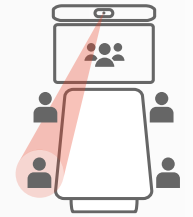
VIDEO



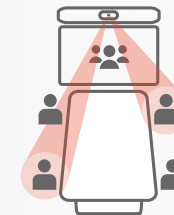
Group Framing



Personal Field of View



Speaker Tracking



Conversation Mode

VIDEO REVOLUTION IS HERE



VIDEO IN 2019

- Mostly used within large enterprises
- Mostly in meeting rooms
- Some use by select remote workers



VIDEO IN 2020

- Used by organizations of all sizes
- Used mostly at home
- Used by almost everyone



VIDEO IN 2021+

- Used by most organizations
- Used at home and office
- Used and understood by almost everyone

NEXT GENERATION VIDEO CALLS

ONE EQUAL EXPERIENCE, REGARDLESS OF LOCATION

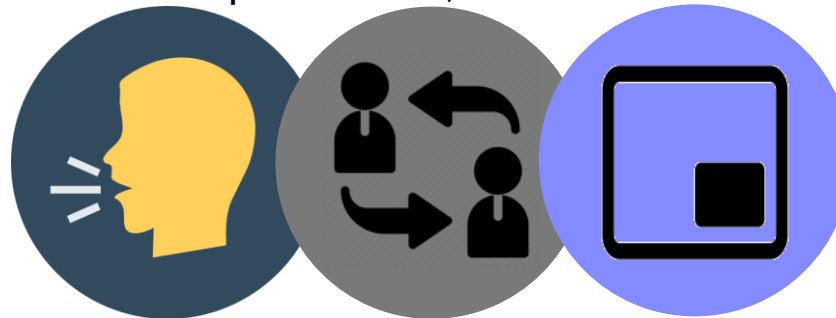
What Remote workers see today



Remote Participants must see the room participants in full view.
In order to zoom in to several people at the same time, the camera must:



If the camera has optical zoom, it should be able to:



The experience we want them to have



Microsoft Teams People Views & FRONT ROW

- Poly devices will be enabled for Microsoft Teams Hybrid Workforce video capabilities
- New video layouts will deliver meeting equity to all in-office and remote workers via software updates to existing and new certified video peripherals
- **Poly P15 & Studio X30 for focus/small rooms**
- **Poly Studio USB & X50 for medium rooms**
- **Poly E70 & Studio X70 for large rooms (*)**



(*) Poly E70/X70 will deliver both composite and multi-stream modes

POLY MTR DEVICES BY MEETING ROOM TYPE

on Android

on Windows



FOCUS to SMALL: STUDIO X30 or G10-T + P15:

- Audience within 10ft – 3m from the lens
- Person/group framing, presenter mode, noiseblock, acoustic Fence
- To be controlled with Touchscreen display or table controller



MEDIUM to LARGE: STUDIO X50 or G40-T:

- Audience within 15ft – 5m from the lens
- Person/group framing, presenter mode, noiseblock, acoustic Fence
- To be controlled with Touchscreen display or table controller



LARGE to THEATRE: G7500 + E70 (2022) or G10-T + E70:

- Audience within 20ft – 6,5m from the lens (or from EACH lens)
- All Poly features supported, depending on the periphery
- To be controller with Touchscreen, BT remote, TC8 or TRIO C60



ALL MSFT PEOPLE VIEW AND FRONT ROW CAPABLE (*)



QUESTIONS?



Contacteer ons via:

- products@inetum-realdolmen.world
- Uw vertrouwde contactpersoon bij Inetum-Realdolmen

Bestel online via:
store.inetum-realdolmen.world

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