

A person in a white patterned shirt is pointing at a laptop screen. The screen displays a line graph and a data table. The background is a blurred outdoor setting with greenery and a wooden table. The overall scene suggests a collaborative work environment focused on data analysis and technology.

# INTERNET OF THINGS SCAN & ROADMAP

You will have undoubtedly heard of the Internet of Things (IoT). But do you know exactly what it is and what added value it can mean for your company? If you do, which components do you need and how can we make sure that it fits into your existing IT architecture? A clear plan of action is required, which we outline in the IoT Scan & Roadmap. Together with the business experts from your company, we look for processes that will benefit from the use of an IoT solution. On the basis of this inventory, we prioritize and look for appropriate devices, connectivity and platforms that will determine your IoT solution. We outline the horizon of the solution as well as the important road to it, fully geared to your business.

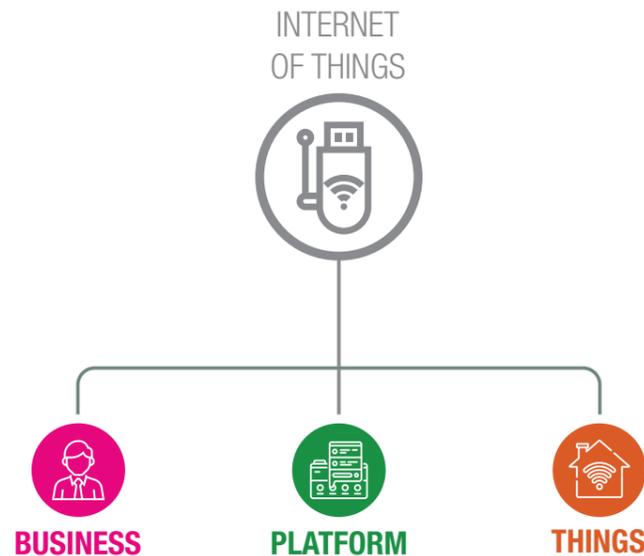
Companies are increasingly confronted with the need to respond to a transforming market, the changing way in which customers wish to deal with a company's services. But the competitive position under pressure also means that faster, more accurate and more efficient collection of all kinds of information is absolutely crucial. In addition, companies are constantly challenged to engage the market with new business models.

## CHALLENGE

Data collection has a great impact on many companies. On the one hand, it takes up employees' time; on the other hand, it is important to ensure the accuracy and consistent quality of the data collected. Nevertheless, data and information play a crucial role in business processes and are therefore indispensable. How can you ensure that this impact is kept to a minimum while still being able to meet business needs and remain competitive in the market?

## OUR SOLUTION

IoT has many answers for combating these challenges. IoT enables you to collect data about your products and services that you have not been able to collect in the past, or only insufficiently. You can use the result of the analyses of this data to improve the quality or the competitiveness of your products and services, as well as to create new business models. Unfortunately, IoT is a complex matter. All kinds of decisions have to be made about the necessary form of connectivity and the appropriate sensors and/or actuators. A clear strategy offers an answer to these issues. Realdolmen will be happy to help you develop your IoT adoption journey.



## AN ANSWER TO ALL YOUR QUESTIONS

After the scan and development of the roadmap, the following questions are answered:

- What added value does IoT provide for my company?
- What data can be collected using IoT?
- What connectivity solution do I need for my company?
- How much does it cost and what can it do?
- What steps must we take to achieve our goal?

# THE RIGHT STEP IN THE RIGHT DIRECTION

Are you aware of the problems and the associated challenges? Realdolmen helps you to quickly take a step in the right direction. With the Realdolmen IoT Scan & Roadmap your company has a clear analysis of the added value of IoT for the most important processes within your company.

Designing an IoT roadmap is possible starting from 5 days. This Roadmap consists of the following steps/activities:

### Ideation

We start by organizing a number of workshops with all the parties concerned. In these workshops, we make you aware of all the IoT possibilities. We collect the necessary information quickly and accurately in an interactive way. We look for the things that we can control and monitor remotely through the use of actuators. We look for blind spots, things that you have no information about today but that you think can improve the quality of your products

and services. We review, evaluate the possibilities, and define a scope for high-level analysis.

### High-level analysis

Our architects then perform a high-level analysis of the possible IoT-based solutions in order to provide you with well-founded advice. All this is done with your existing ICT architecture in mind.

### Deliverables

As deliverables you receive an IoT assessment, an IoT roadmap and a budget calculation sheet.

### Presentation of results

The actual delivery takes place during a presentation of the results to the management team, concluding with a question-and-answer session.



## IoT Scan & Roadmap

IoT innovation is encouraged by multiple organizations and Realdolmen responds to this trend. As ICT advice, it is therefore eligible for a subsidy via the SME portfolio. Does your organization have fewer than 250 employees and a turnover of less than €50 million? Then you are eligible for a 30% subsidy during the first seven days of consultation.

For more information, send an email to [info@realdolmen.com](mailto:info@realdolmen.com)

We will contact you as soon as possible. You can, of course, also contact your customer executive.

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**REALDOLMEN**  
to get there, together