



RealDolmen announces the acquisition of Alfea Consulting Belgium

RealDolmen NV announces that it has acquired 100% of the outstanding shares of Alfea Consulting Belgium on 28 November 2012.

Alfea is a 50 people company with a revenue of approximately €4,5m. The Mons-based company provides solutions and services around BI, ECM and ERP. The acquisition of Alfea fits within RealDolmen's strategy to further develop its single source offering within the Walloon region. So far, RealDolmen Wallonie was mainly active in Infrastructure Services and Application Development. With the acquisition of Alfea, Business Solutions will now also be part of RealDolmen's portfolio in Wallonia. The combination of Alfea and RealDolmen creates a Walloon entity of over 80 professionals capable of addressing the local market with a full scope offering.

Additionally, the know-how of Alfea has spread beyond Wallonia and will also benefit RealDolmen clients in Brussels, Flanders and even Luxembourg with new skills added to the portfolio of the whole Group. Being a RealDolmen client will now give access to an even broader range of skills and technology services. For the current Alfea clients, becoming a RealDolmen client will give access to natural extensions of the services provided so far ; to name a few: Managed Services, Cloud or Infrastructure Services.

Jean-Paul Delmeire, General Manager RealDolmen Wallonie declares: I am excited with the acquisition of Alfea. For Infrastructure Products and Services as well as for Managed Services, RealDolmen Wallonie continues to rely on the international-class operations of the RealDolmen Group. With Alfea we welcome a team specialized in business solutions that strengthens our proximity services to the Walloon client base. The acquisition of Alfea accelerates RealDolmen's positioning as a key ICT player in Wallonia. We are delighted to welcome Eddy Volcher and his entire team in our group.

Eddy Volcher, General Manager of Alfea declares: Since 2006, Alfea has become a leader in the ECM and BI market for Brussels and Wallonia with strong capabilities around technologies such as Alfresco, SAS or Open ERP. Joining forces with RealDolmen Wallonie will provide our respective clients with an access to more breadth and depth in the ICT solutions portfolio. For the workforce of both entities it creates exciting opportunities to further develop within a dynamic environment.

Marc De Keersmaecker, General Manager of RealDolmen declares: Over the years, RealDolmen has built a reputation as a reliable partner for its clients. I am delighted that the strategic expansion of our footprint in Wallonia will now build upon a similar reputation earned by the people at Alfea. The Walloon market expects a strong single source player with the dedication to serve it. We are determined to play that role, and this acquisition proves it.

For further information on this press release:

Thierry de Vries

Secretaris-generaal

thierry.devries@realdolmen.com

Tel. +32 2 801 55 55

For further information about RealDolmen, visit our website WWW.REALDOLMEN.COM

About **REALDOLMEN** (BRU:REA)

RealDolmen is an independent single source ICT solutions provider and knowledge company with over 1,600 highly skilled IT professionals and more than 1,000 customers in the Benelux and France. The company offers innovative, effective and reliable ICT solutions and professional services designed to help its clients achieve their objectives by optimizing their business processes.

