

Dynamics 365 for Sales

	Dynamics 365 for Sales Professional	Dynamics 365 for Sales Enterprise	Customer Engagement Plan	Microsoft Relationship Sales
(SALES				
Unlimited users	~	~	~	~
Sales Execution				
Lead and opportunity management	~	~	~	~
└─ Marketing lists, sales campaigns	~	~	~	~
Products, price lists	~	~	~	~
└ Quotes, orders, invoices	~	~	~	~
Competitors, sales goals, territory management		~	~	~
Product taxonomy, relationships, hierarchies		~	~	~
Social Engagement		~	~	~
Gamification, Voice of Customer		~	~	~
Mobile offline sync		~	~	~



Case management	~	✓	✓	~		
InsideView ¹² and Versium ² (third-party solutions)		~	~	~		
Dynamics 365 for Sales embedded intelligence		~	~	~		
Customization ³	Limited	Unlimited	Unlimited	Unlimited		
Reporting and analysis						
Export to Excel, advanced analytics with Power BI license	~	~	~	~		
Real-time sales reports and dashboards	Limited	~	~	~		
LinkedIn Sales Navigator Enterprise						
Embedded Sales Navigator in Sales app				~		
L Activity sync from Sales Navigator				~		
				~		
oft.com/en-us/sales/overview/				~		