OFFICE 365

Vincent Dal
Partner Technology Strategist

Microsoft

REALDOLMEN
to get there, together

Office 365

AGENDA

Office 365

New Way of Working

Office 365 Building Blocks

Office 365 Strengths

Enterprise Mobility +Security

Q&A

Classified as Microsoft General

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Q&A

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THE WORLD HAS CHANGED.

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The world has become a giant network

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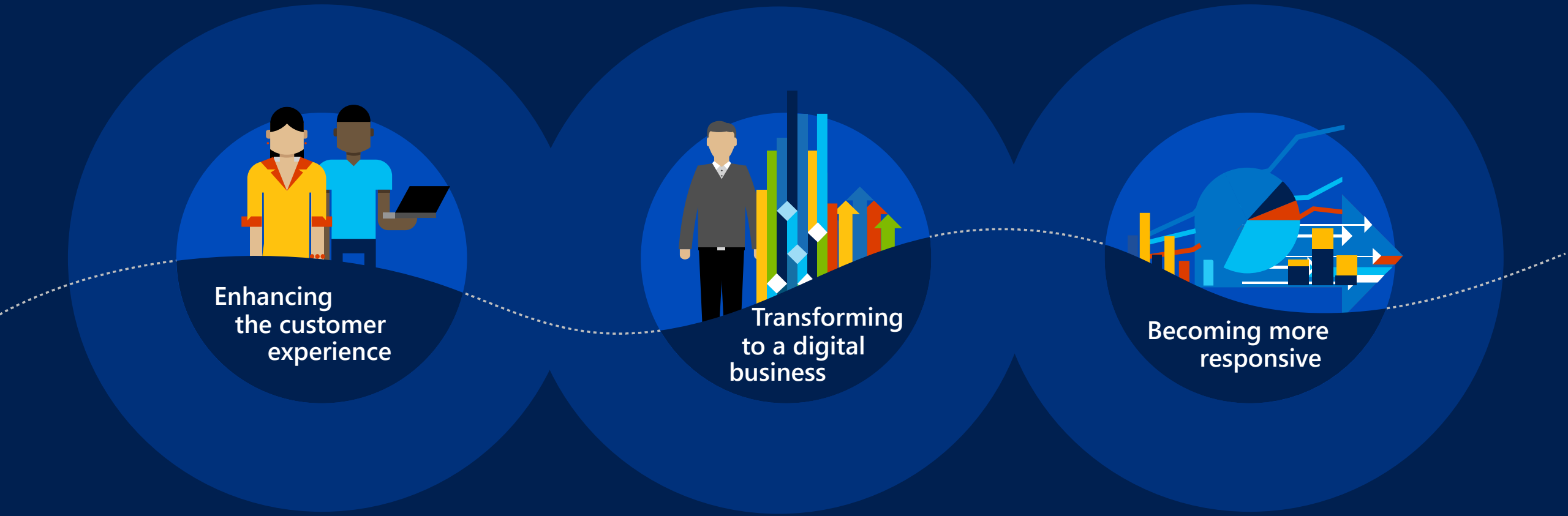
THE SHIFT

OLD	NEW
CUSTOMERS	BRAND AMBASSADORS
STATIC HIERARCHIES	DYNAMIC NETWORKS
SCARCE INFORMATION	ACCESSIBLE INSIGHTS
SILOED PRODUCTIVITY	COLLECTIVE VALUE CREATION
TRANSACTIONAL SYSTEMS	SYSTEMS OF INTELLIGENCE
SECURITY IN THE SERVER ROOM	SECURITY IN THE BOARD ROOM

PRINTING PRESS
1400s
TELEGRAPH
1794
TELEPHONE
1876
EMAIL
1990
SMS
1994
SOCIAL
2005
SMS
:)
IM
1983
MOBILE
PHONE
1993
SMART
PHONE
THE SPEED OF INFORMATION DRIVES CHANGE:
HOW HAS COMMUNICATION EVOLVED IN YOUR ORGANIZATION?

Enterprise leaders are reimagining their businesses



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How is your work evolving?
Are your employees networked?

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CLOUD – ON YOUR TERMS

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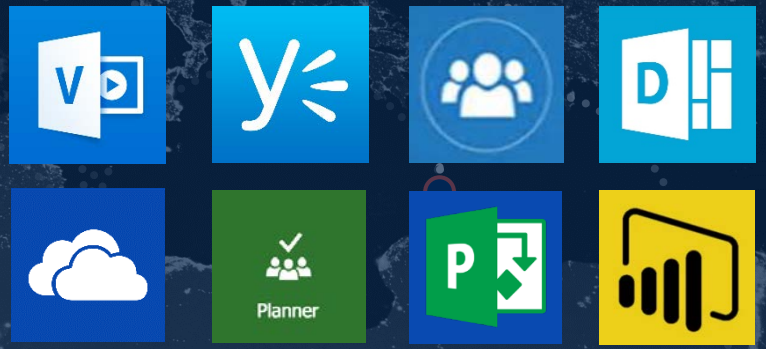
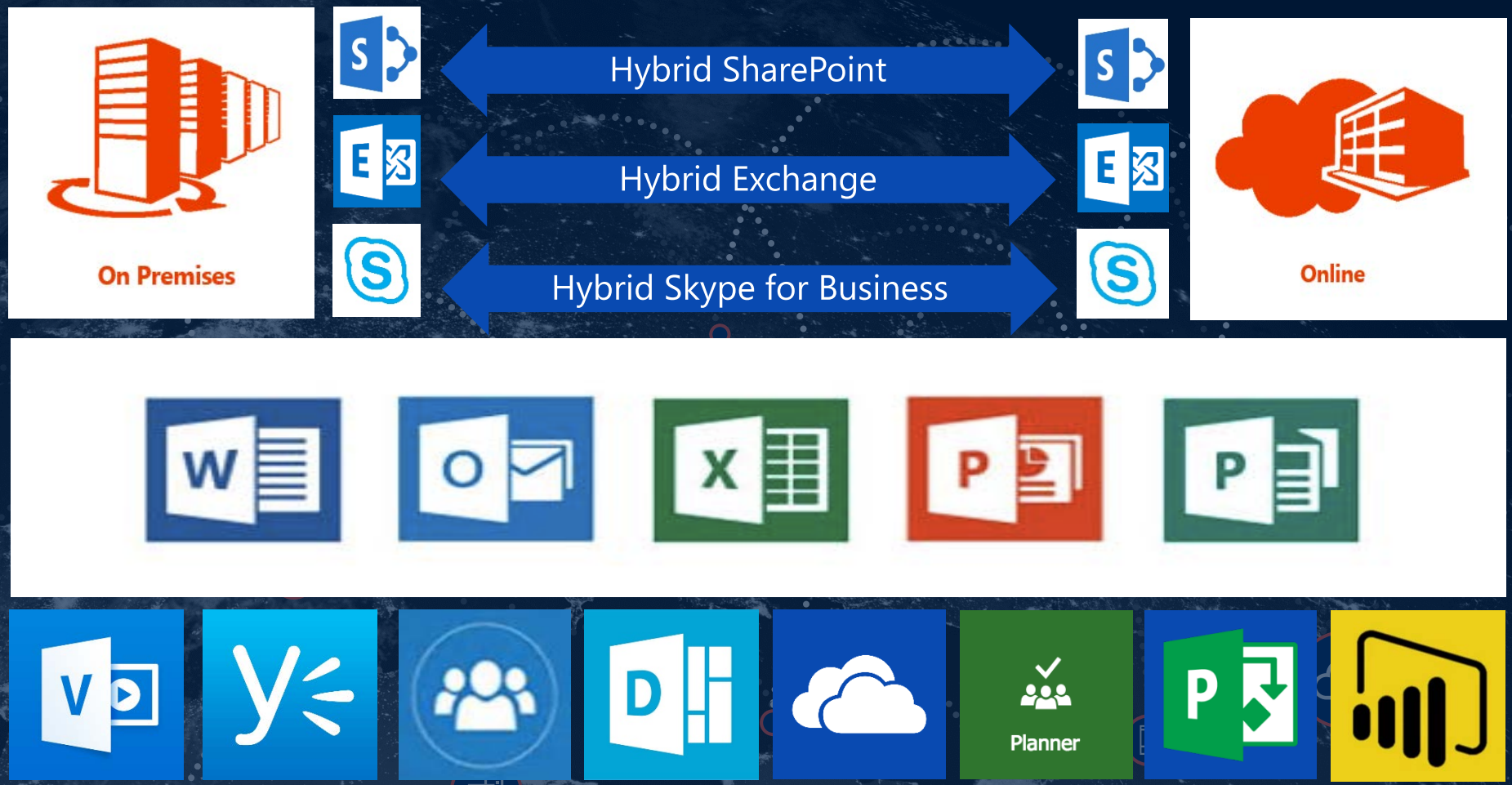
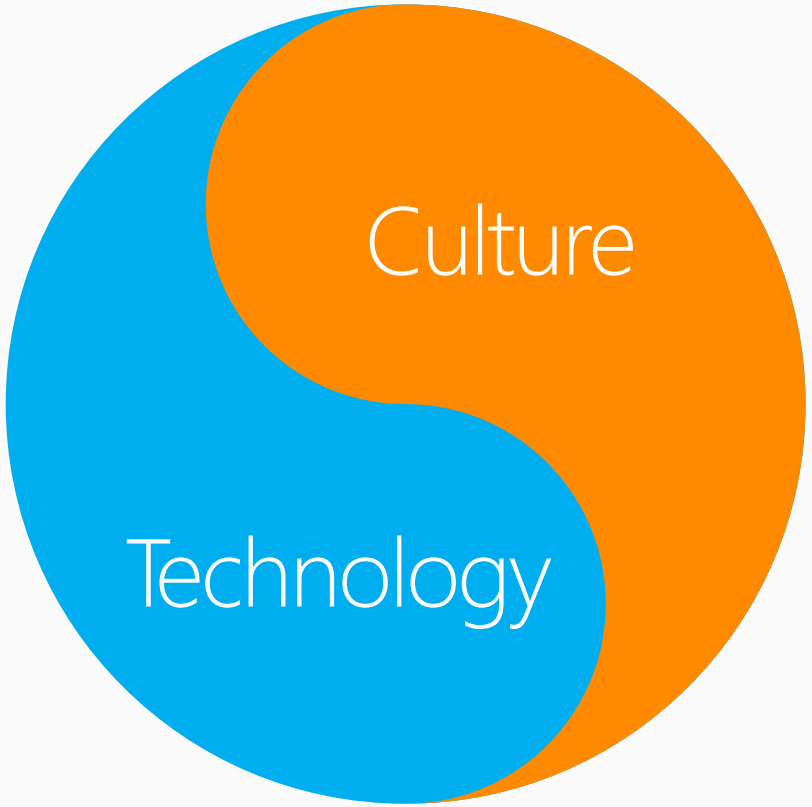


CLOUD – ON YOUR TERMS



> “Enterprise Social is implemented 80% through organization culture and 20% through technology.”

Gartner



Transforming Culture = Enabling Technology

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Office 365 is your complete office in the cloud

Office Desktop Apps
Office Online
Office Mobile

Plus

Exchange —Work Smarter, Anywhere.

Remain in control, online and on-premises

Tailor your solution based on your unique needs

Ensure your communications are always available

Do more, on any device

Manage increasing volumes of communications

Work together more effectively as teams

Keep the organization safe

Protect business communications and sensitive information

Meet internal and regulatory compliance requirements

Office

SharePoint – The New Way To Work Together

Organize

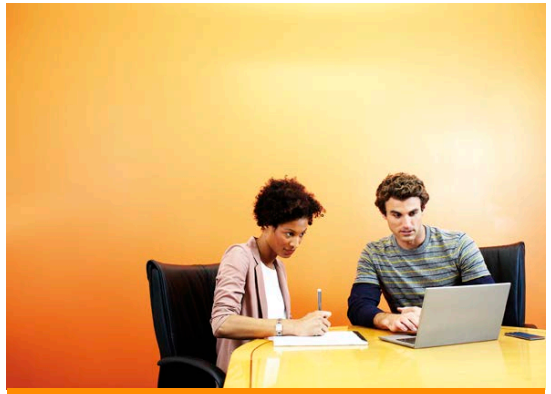
Discover

Build

Manage

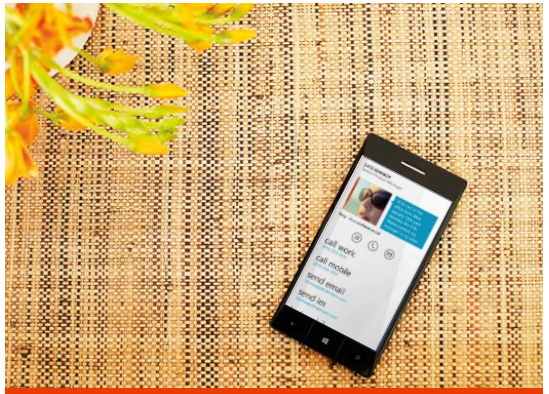
Office

Skype for Business- Be there without going there



Multiparty HD video & content sharing

- Video gallery
- HD video or high resolution photos of attendees
- H.264 SVC support
- Presenter controls to optimize for meeting type
- Participant selected views



Modern, mobile and web clients

- Single unified client experience across workloads
- Lync Windows 8 immersive experience optimized for touch
- Mobile client experiences designed for the device
- Lync Web App for browser access to meetings

Integration across Office apps

- Communicate directly from within Office
- Single identity
- Shared contact card
- OneNote Share

Federation with Skype

- Communicate with anyone on Skype
- Presence
- Instant Messaging
- Peer to peer voice

Office

Office 365 ProPlus

Deploy Office fast without giving up control

Familiar & full Office applications - locally installed, available offline

Side-by-side installs with older versions

5 installs per user on PCs or Macs

Personalized settings roam between devices

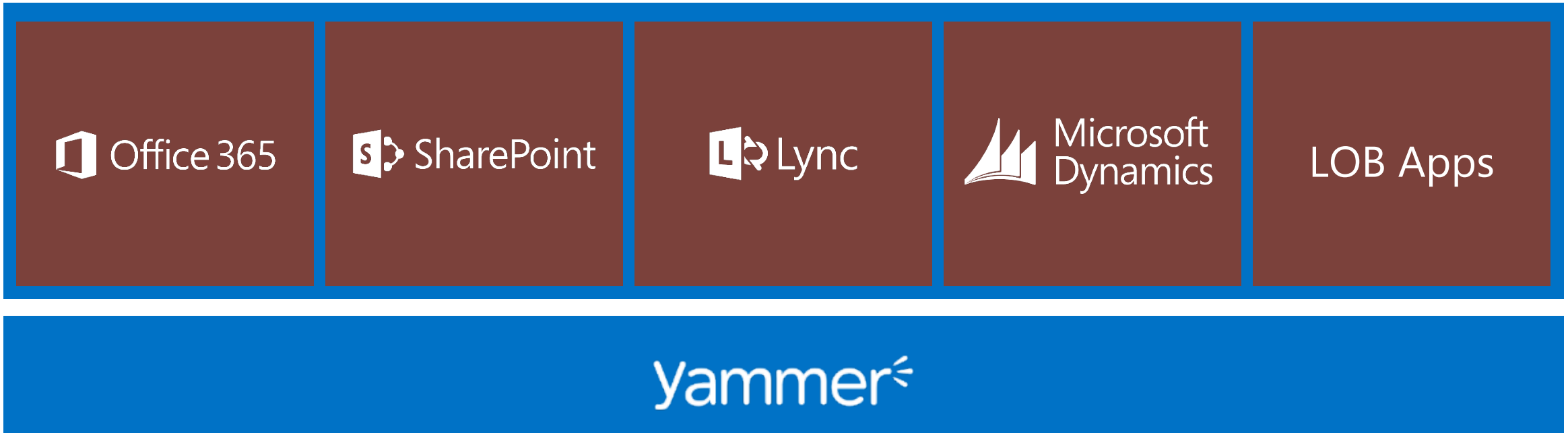
Automated software distribution support

Manageable background updates

Group Policy and Telemetry support

Office

Social Woven Into the Apps You Use Everyday



Office

Office 365 | Benefits

Familiar & full Office applications - available offline

Exchange
SharePoint
Skype for Business

Advanced IT controls and configuration

Optimized experiences For common devices

Reliable service run at scale with a 99.9% SLA

Continuous innovation

Trusted Service

Office

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GROUPS

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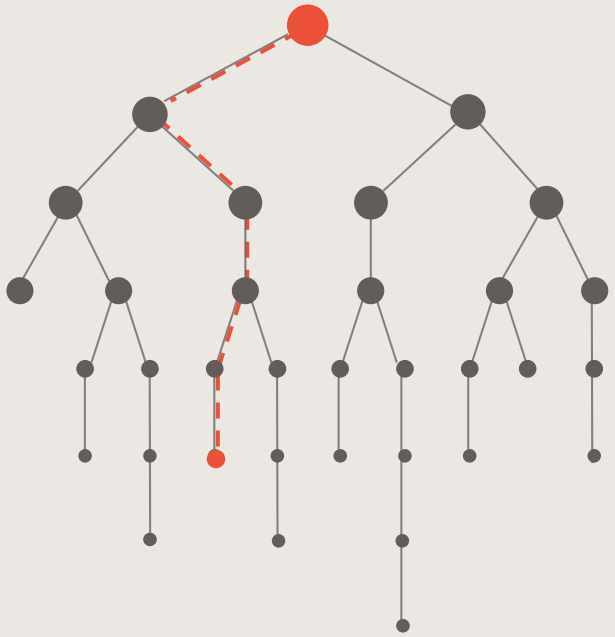
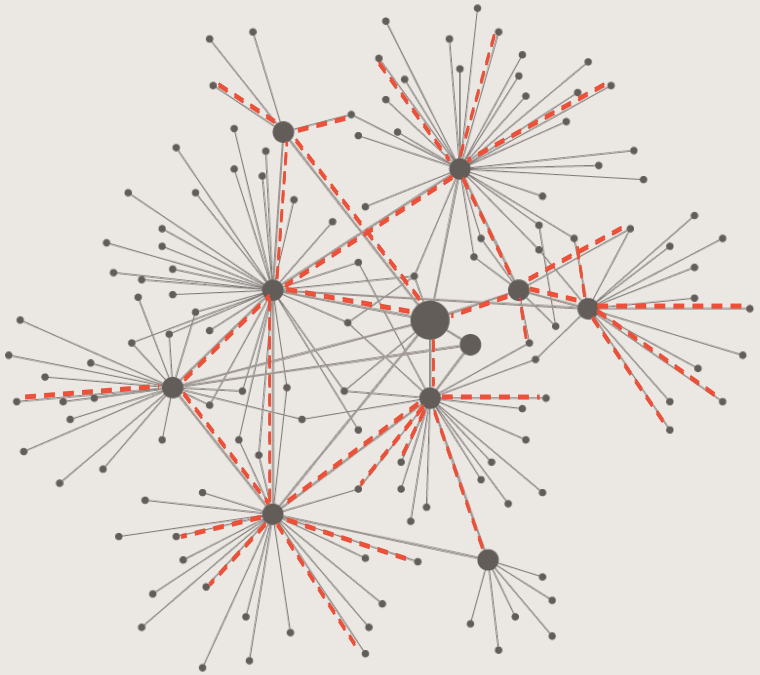


TRADITIONAL HIERARCHIES

INFORMATION MOVES SLOWLY
COMMAND AND CONTROL



RESPONSIVE NETWORKS

INFORMATION TRAVELS FAST
LEARN AND ADAPT

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Key benefits

- SINGLE DEFINITION
- SELF-SERVICE
- PUBLIC BY DEFAULT
- CONTEXT & HISTORY
- SHARING TO NON-MEMBERS
- SIMPLE TO MANAGE

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Groups building blocks

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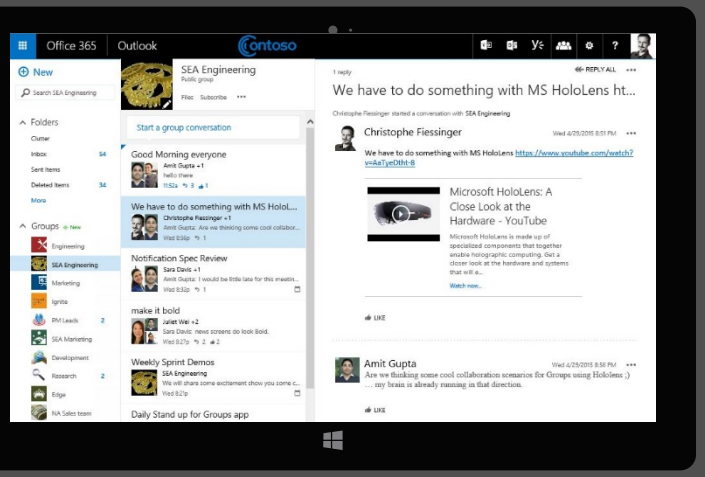
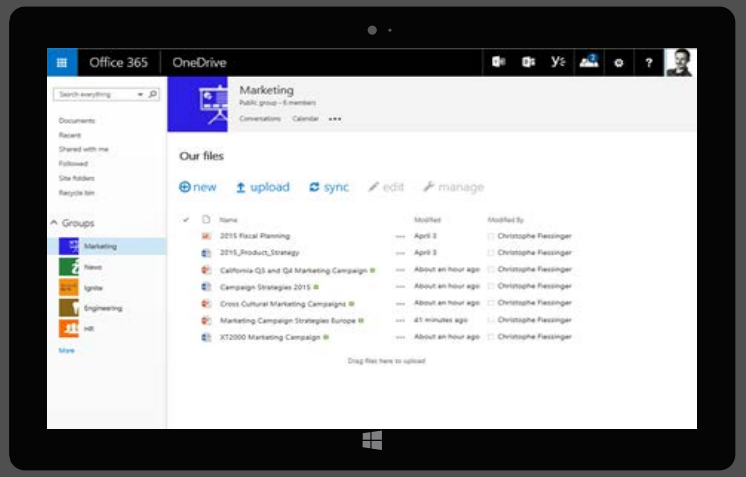
Office 365 Experiences available to all of you!

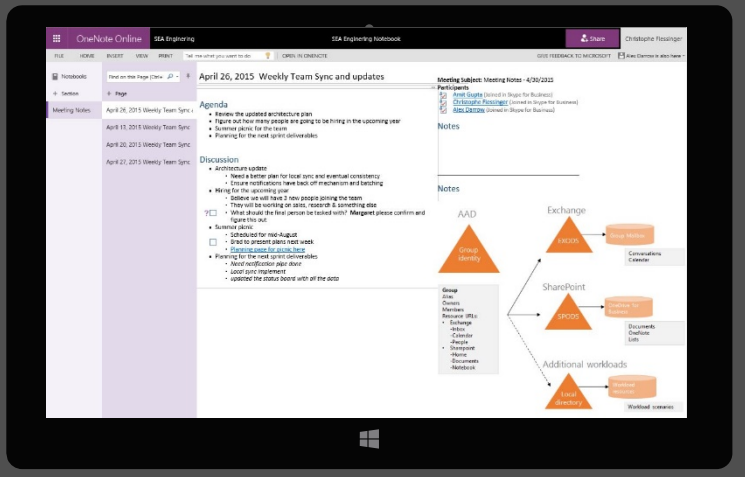
OUTLOOK CONVERSATIONS



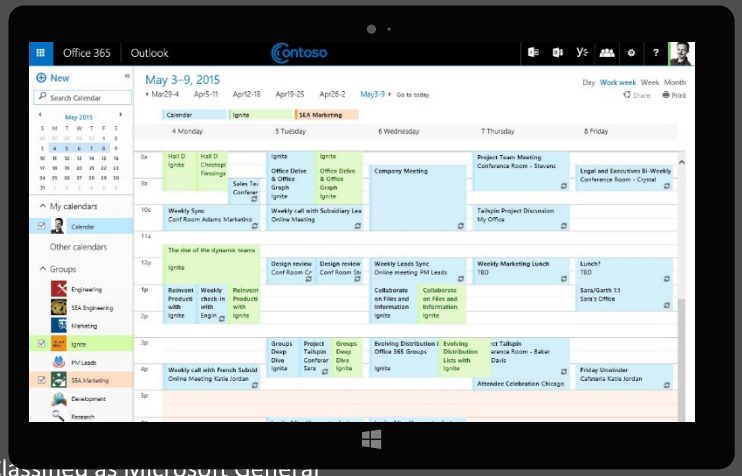
FILES



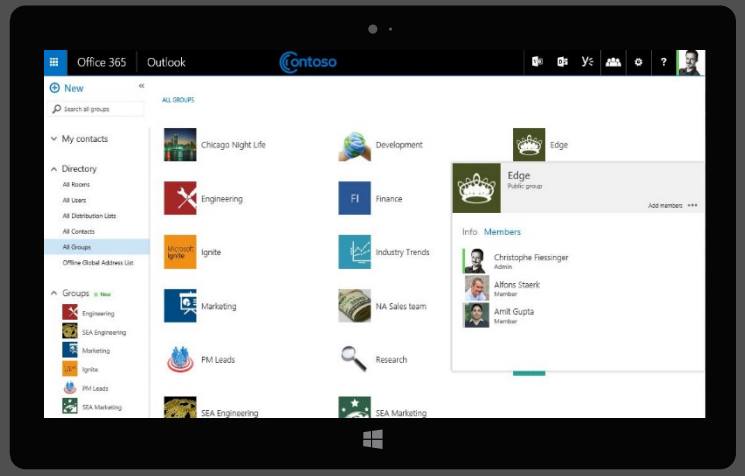
NOTEBOOK



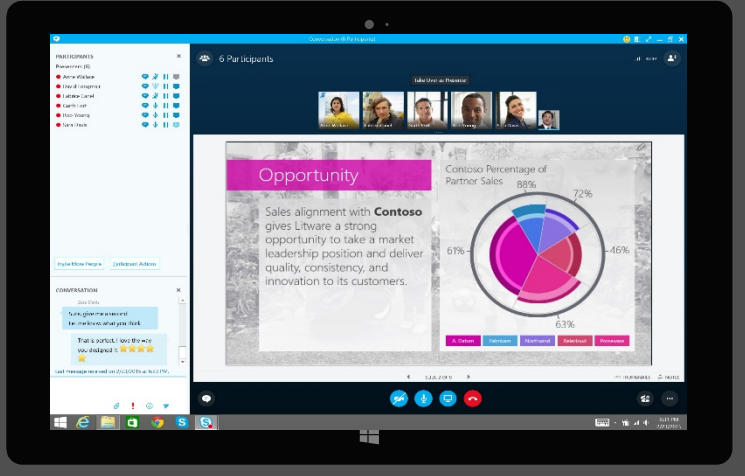
CALENDAR



PEOPLE



SKYPE



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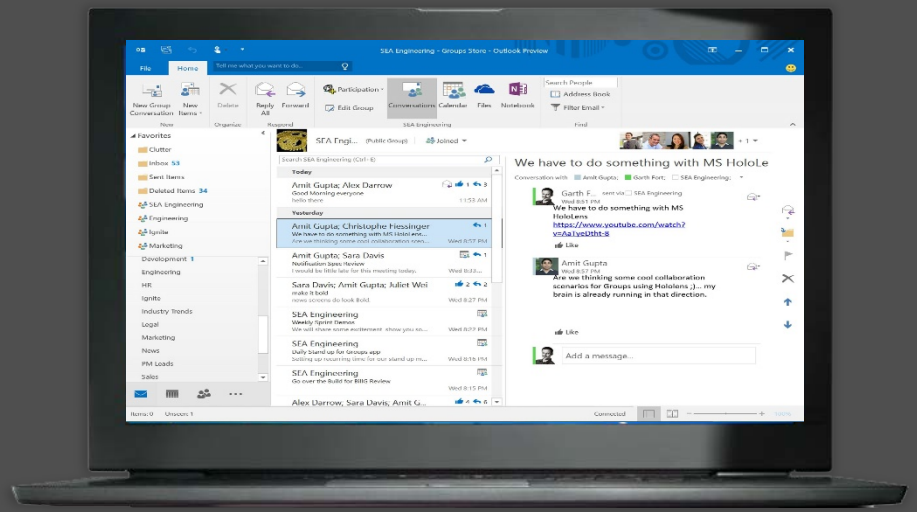
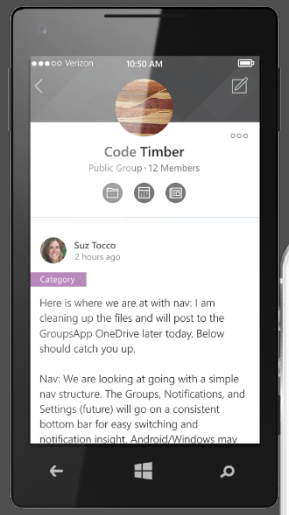
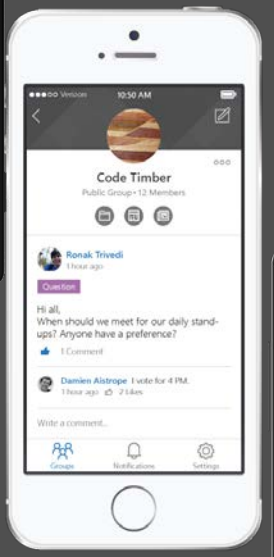
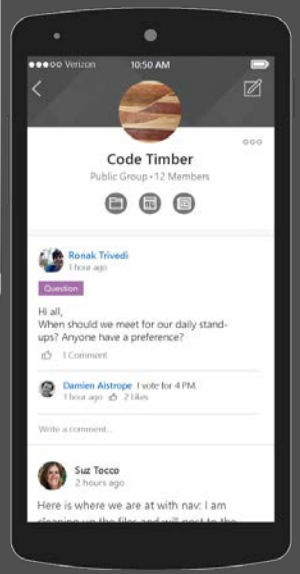
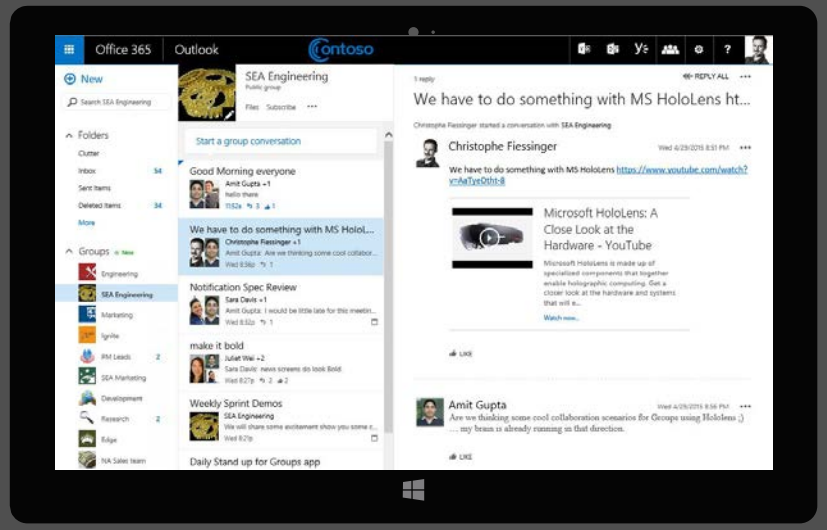
Great experiences across devices











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Office 365

DLP
Data Loss Prevention

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DLP

Sensitive data analyzed using built in search

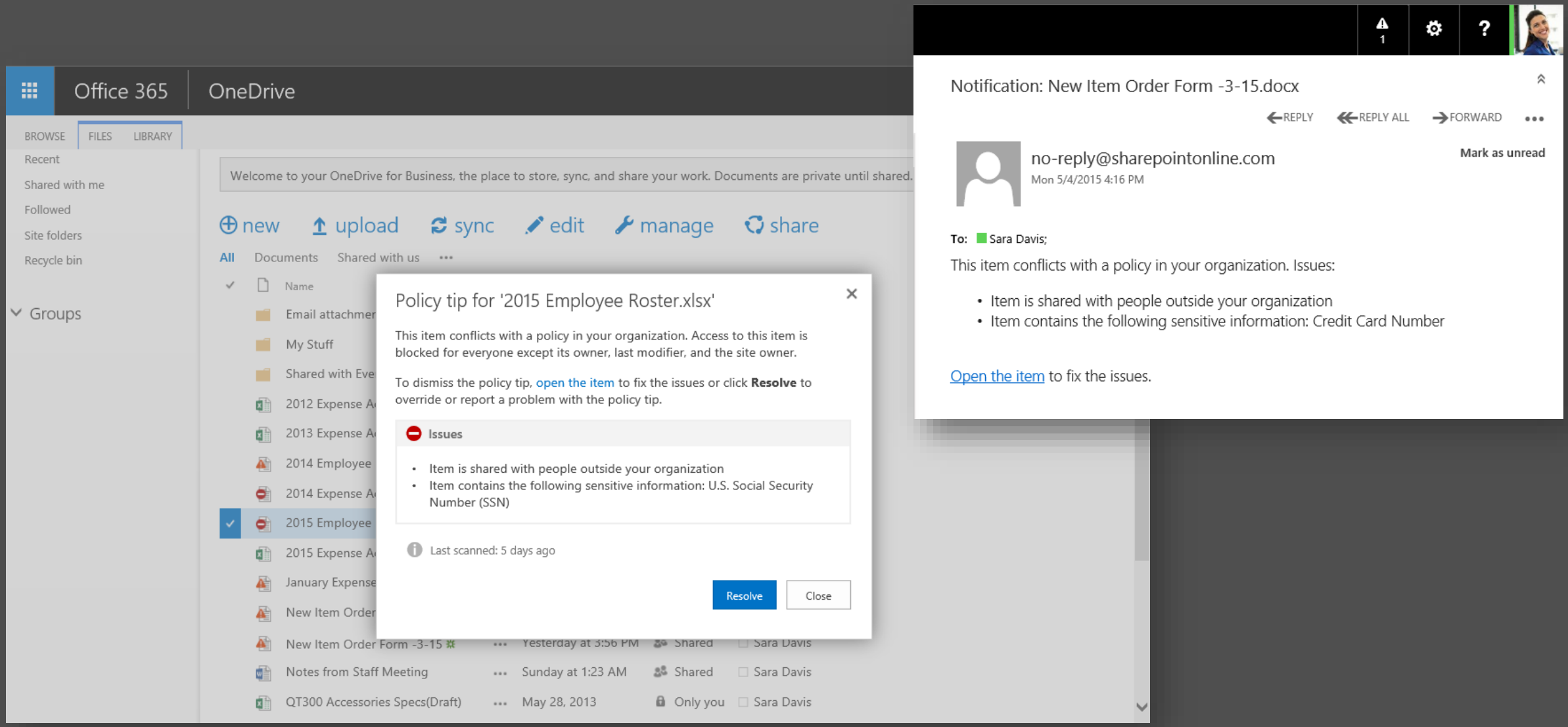
Define policies for sensitive data

Unified policies for all data types

End users empowered with Policy Tips, contextual experiences that ensure productivity

All activity is audited and reported

Policy tips in SharePoint and OneDrive



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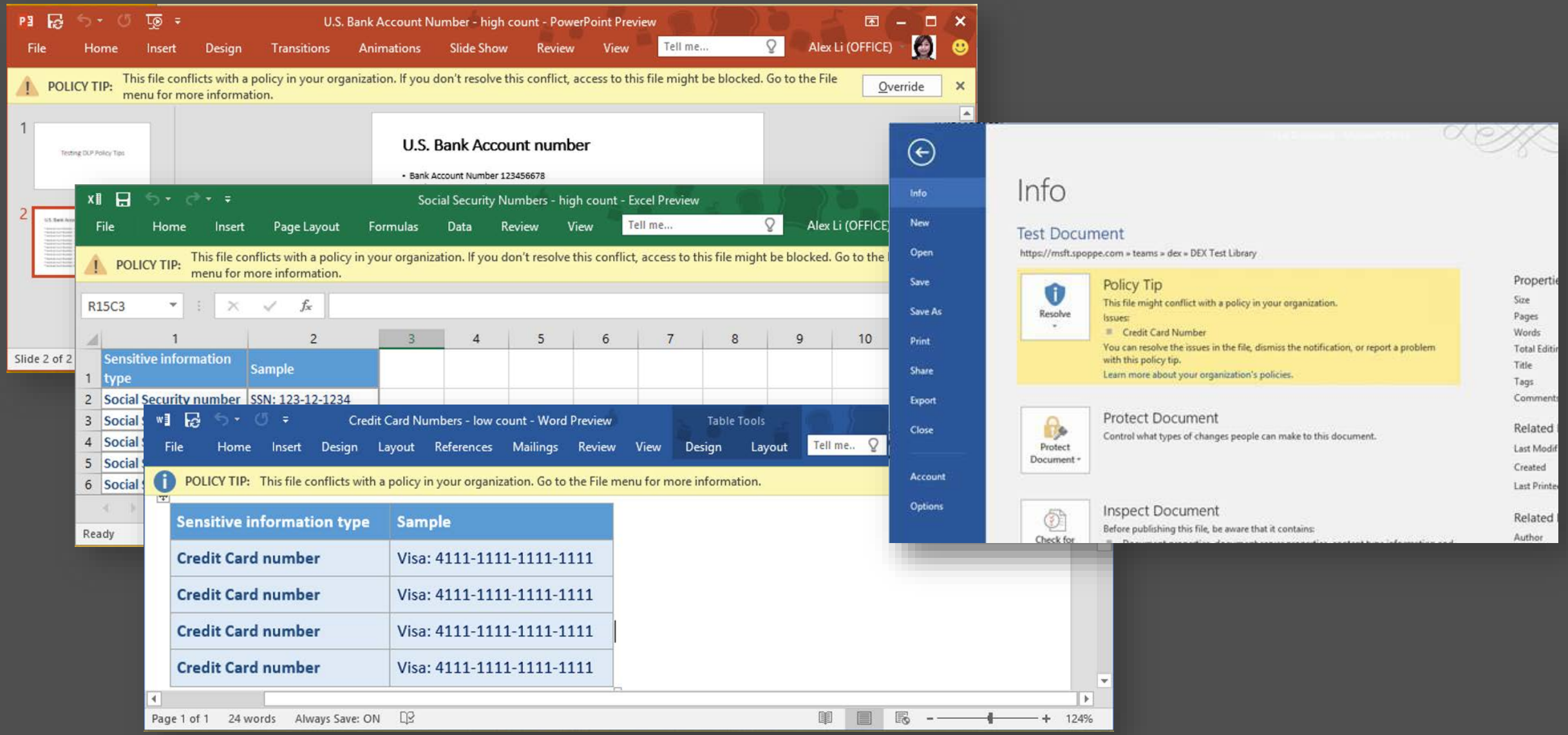
Policy tips in Office clients



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DELVE

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Office 365 in numbers

4 TRILLION
NODES

70 PETABYTES
OF ENTERPRISE DATA

8 BILLION
RELATIONSHIPS

850 MILLION
MEETINGS
PER MONTH

60 BILLION
ATTACHMENTS

25 PERCENT
RELATIONSHIPS
ARE PERSON-TO-PERSON

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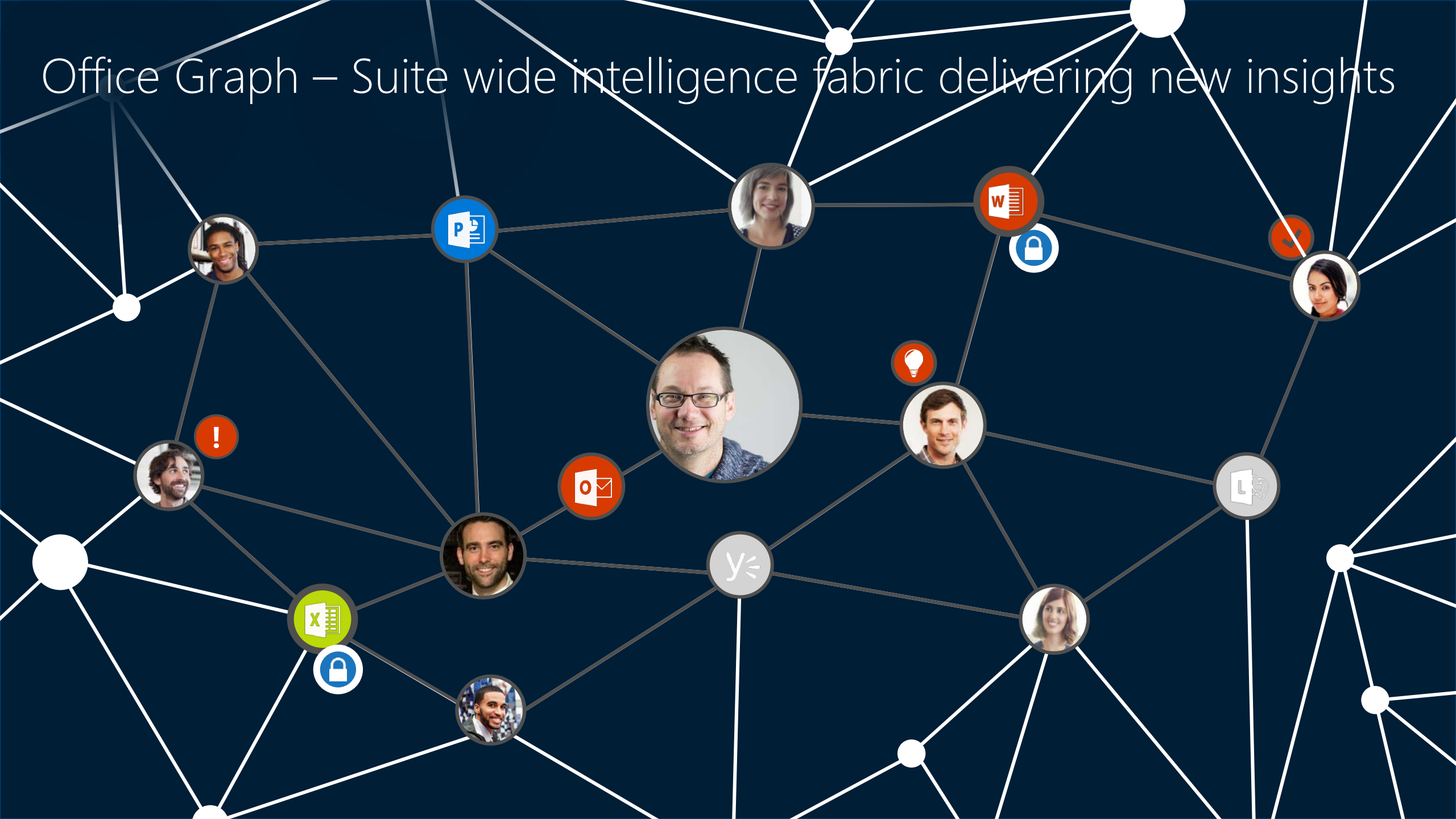
Office Graph – Suite wide intelligence fabric delivering new insights



Delve insights today and tomorrow…

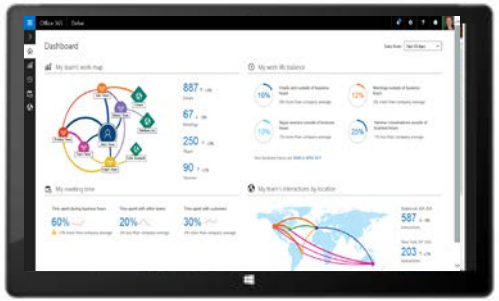
External

Office Graph

Content

People

Groups



Organization

DEMO

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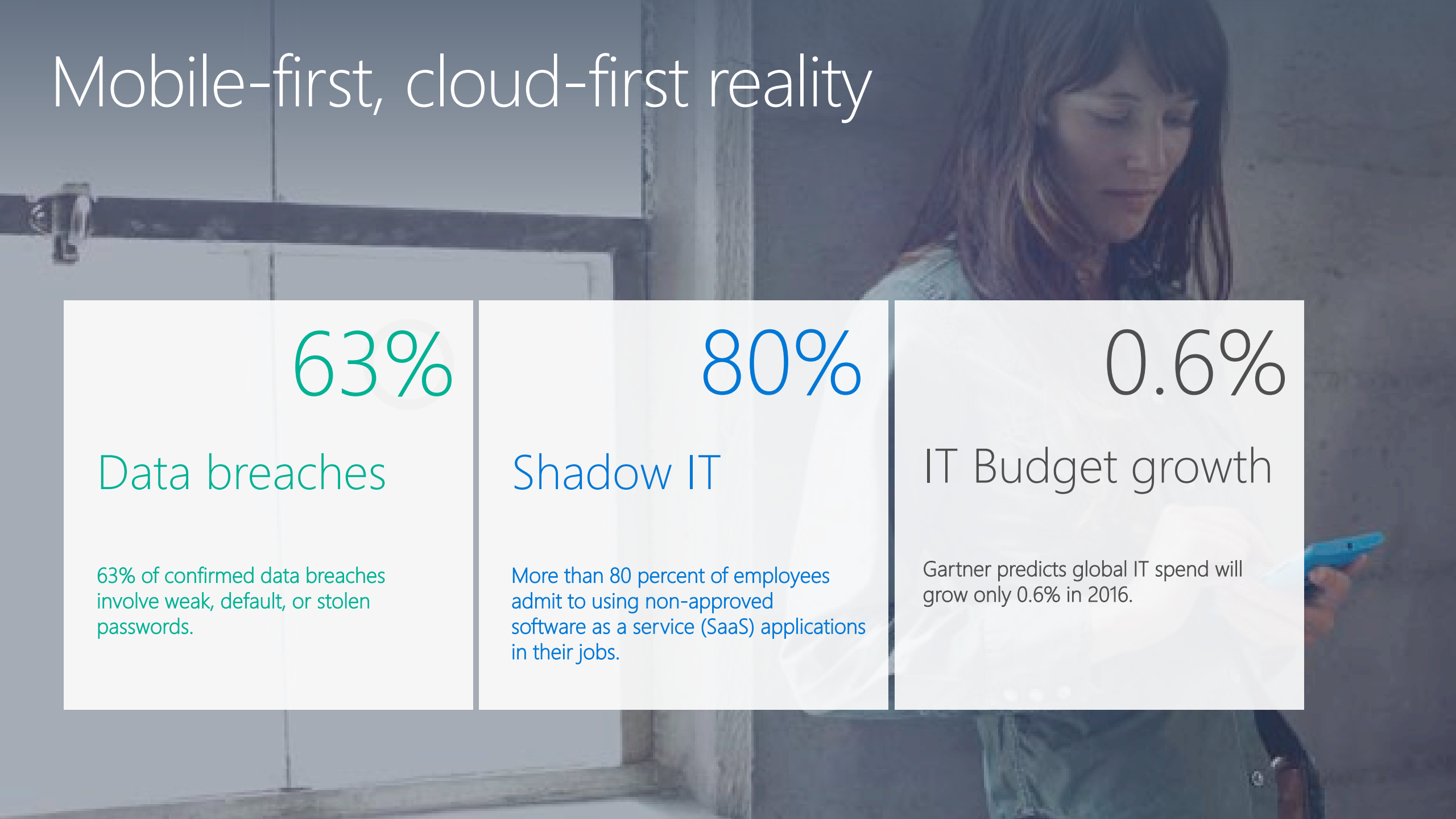
Mobile-first, cloud-first reality



63%

Data breaches

63% of confirmed data breaches involve weak, default, or stolen passwords.

80%

Shadow IT

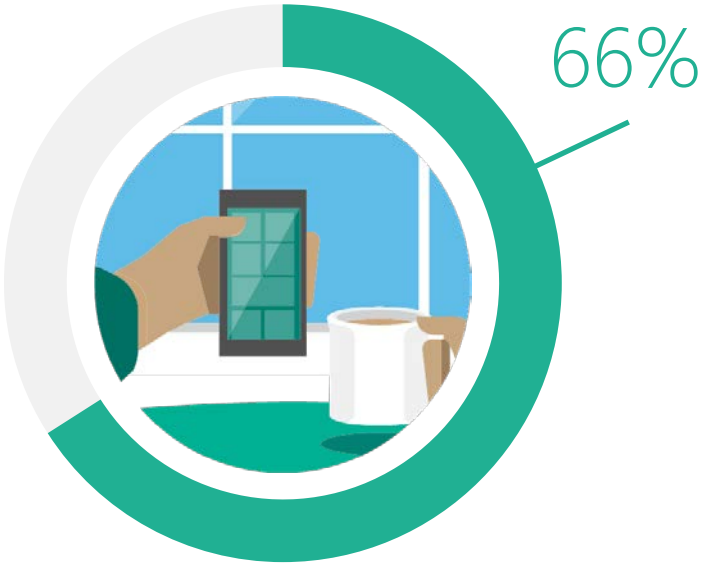
More than 80 percent of employees admit to using non-approved software as a service (SaaS) applications in their jobs.

0.6%

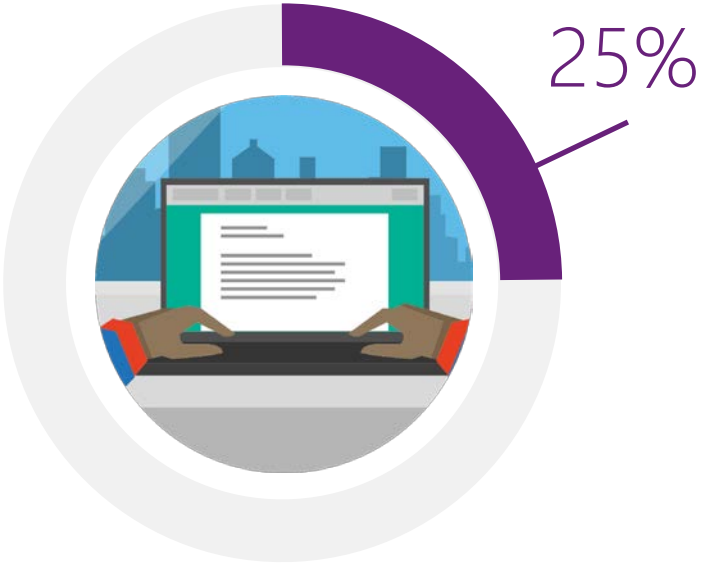
IT Budget growth

Gartner predicts global IT spend will grow only 0.6% in 2016.

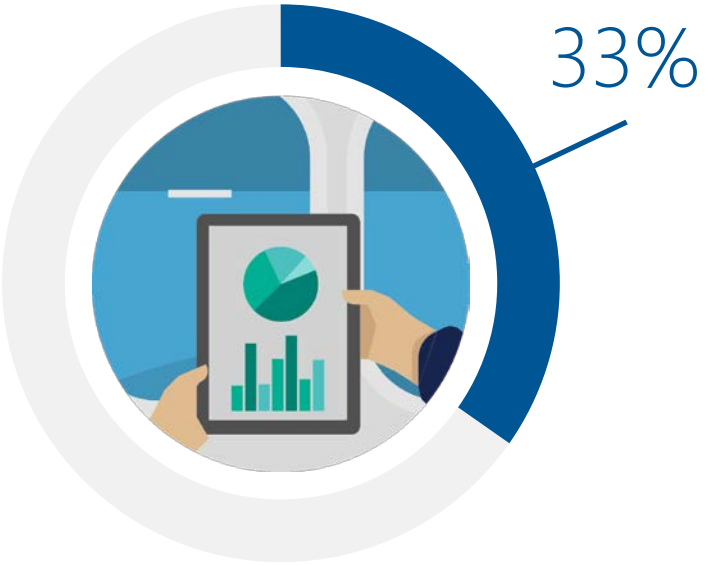
Mobility is the new normal



of employees use personal devices for work purposes.*



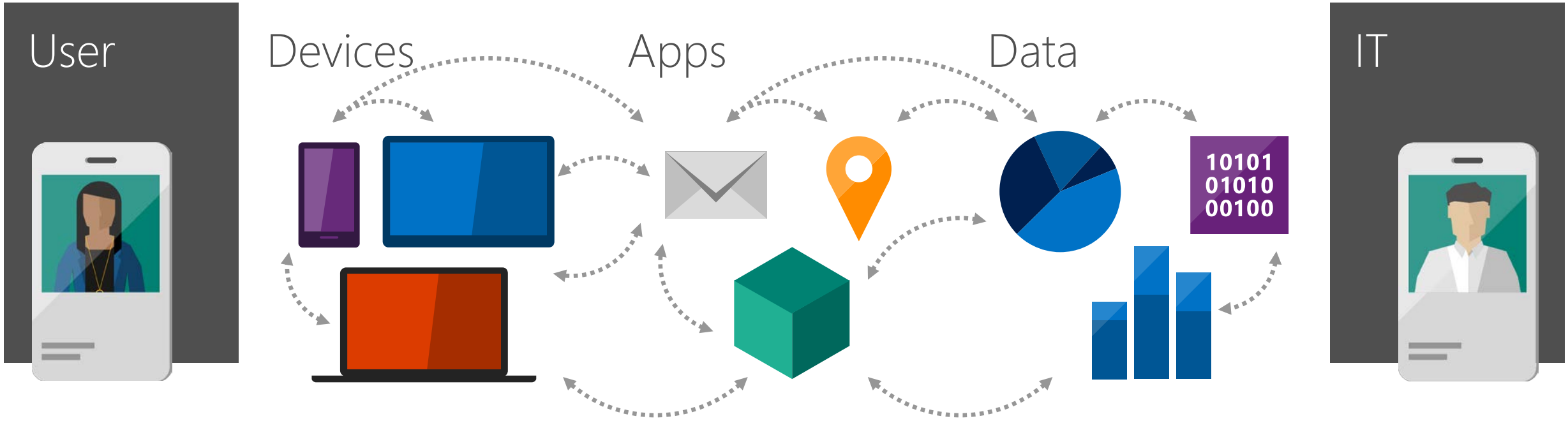
of all software will be available on a SaaS delivery by 2020.**



of employees that typically work on employer premises, also frequently work away from their desks.***

***CEB** The Future of Corporate ITL: 203-2017. 2013.
****Forrester** Application Adoption Trends: The Rise Of SaaS
*****CEB** IT Impact Report: Five Key Findings on Driving Employee Productivity Q1 2014.

What's driving change?



Microsoft Enterprise Mobility + Security

Customers need

Secure against new threats	User freedom	Do more with less

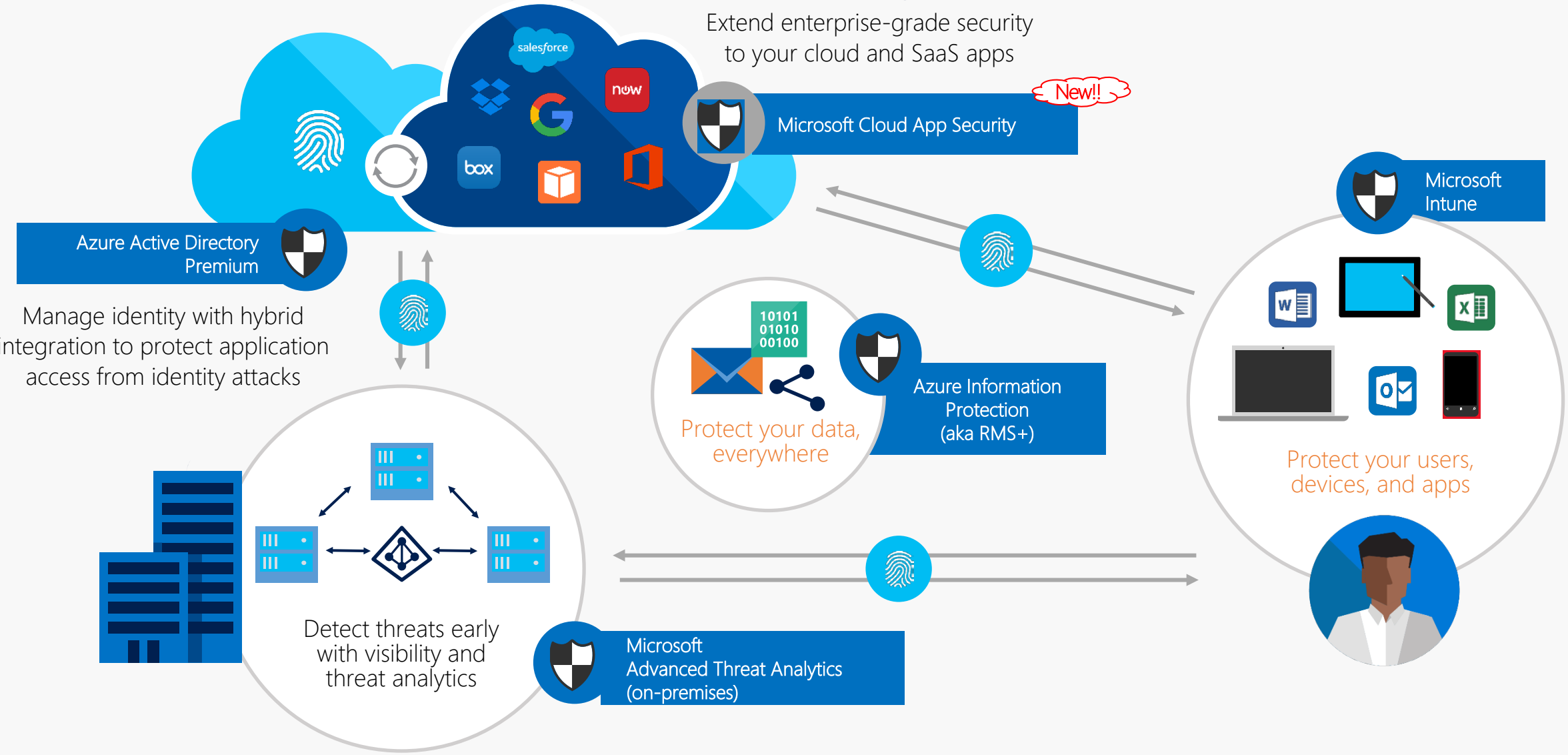
ENTERPRISE MOBILITY + SECURITY

Microsoft solution

Identity-driven security	Managed mobile productivity	Comprehensive solution

IDENTITY - DRIVEN SECURITY

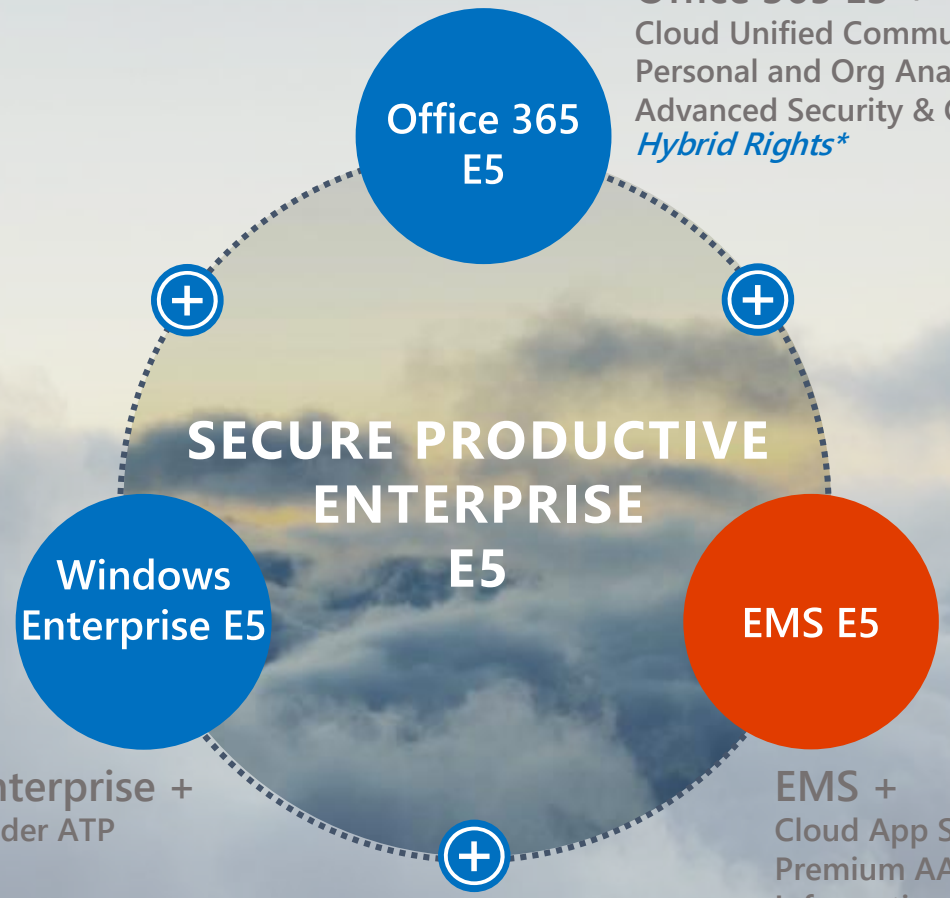
Enterprise Mobility +Security



Enterprise Mobility + Security

	Managed mobile productivity	Identity and access management	Information protection	Identity-driven security
New!! EMS E5		**Azure Active Directory Premium P2** Identity and access management with advanced protection for users and privileged identities *(includes all capabilities in P1)*	**Azure Information Protection Premium P2** Intelligent classification and encryption for files shared inside and outside your organization *(includes all capabilities in P1)*	**Microsoft Cloud App Security** Enterprise-grade visibility, control, and protection for your cloud applications
EMS E3	**Microsoft Intune** Mobile device and app management to protect corporate apps and data on any device	**Azure Active Directory Premium P1** Secure single sign-on to cloud and on-premises apps MFA, conditional access, and advanced security reporting	**Azure Information Protection Premium P1** Encryption for all files and storage locations Cloud-based file tracking	**Microsoft Advanced Threat Analytics** Protection from advanced targeted attacks leveraging user and entity behavioral analytics

INTRODUCING SECURE PRODUCTIVE ENTERPRISE E5



Office 365 E3 +
Cloud Unified Communications
Personal and Org Analytics
Advanced Security & Compliance
*Hybrid Rights**

Windows Enterprise +
Windows Defender ATP

EMS +
Cloud App Security
Premium AAD
Information Protection ("Samos")

Address the sizeable security market opportunity and enable a cohesive premium selling motion

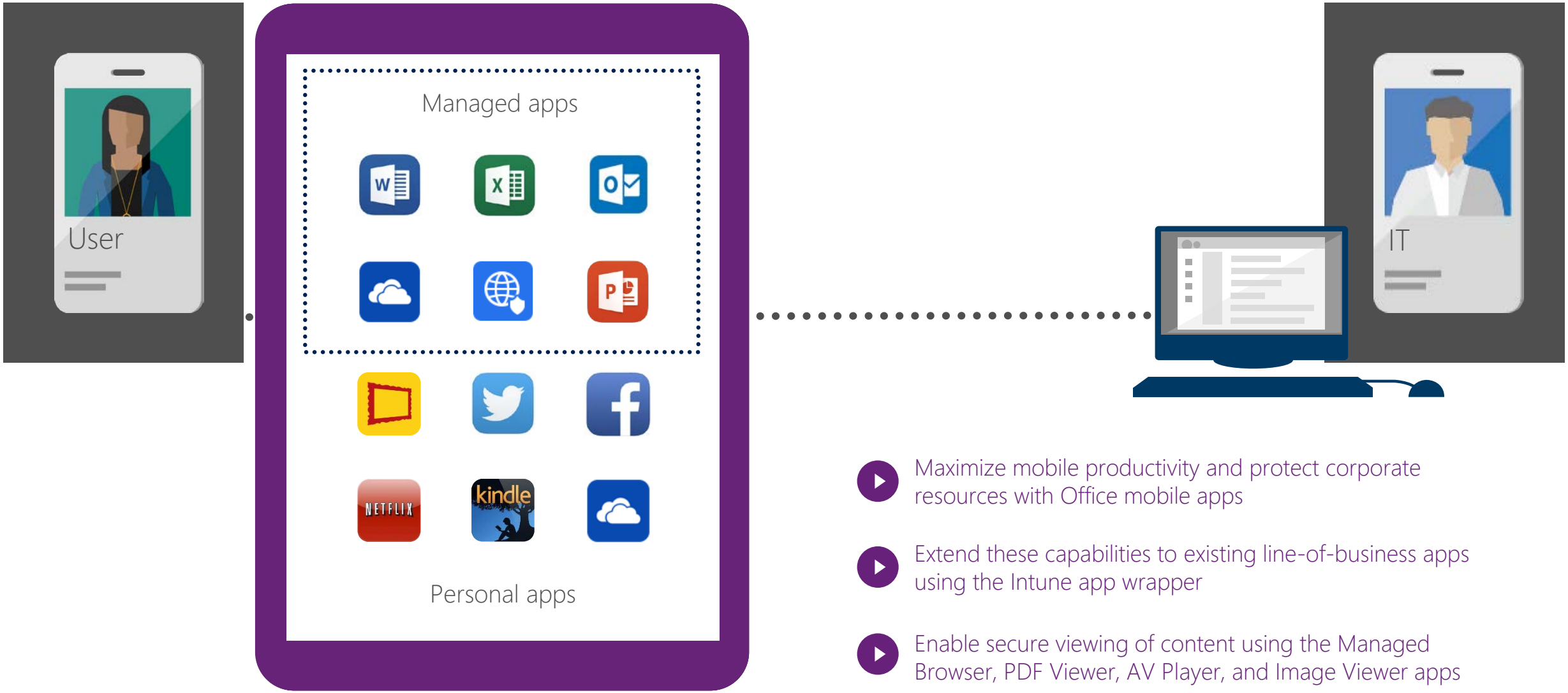
Coming available in CY2016

*New per user hybrid rights with both Secure Productive Enterprise E3 (formerly ECS) and the new Secure Productive Enterprise E5

EMS Benefits for O365 customers

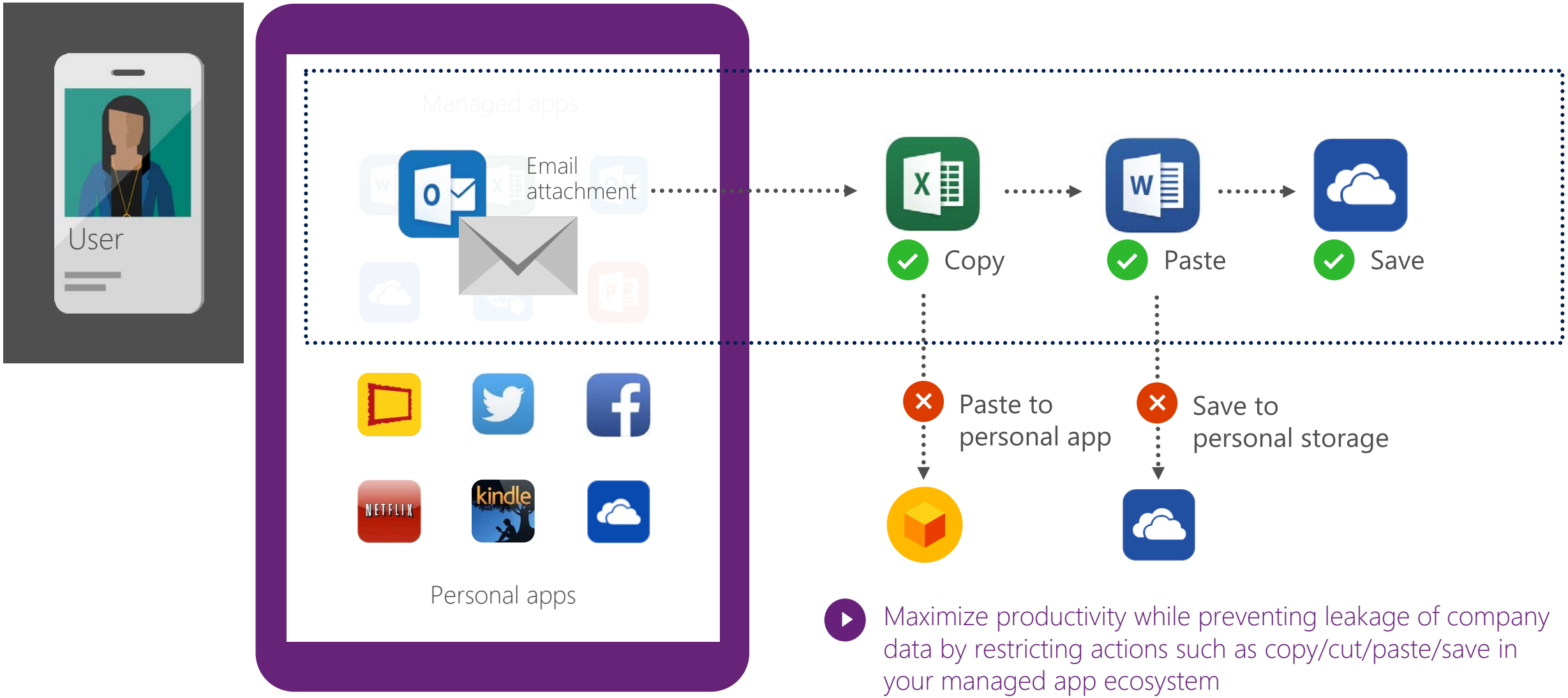
	Identity and access management	Managed mobile productivity	Information protection	Identity-driven security
Enterprise Mobility + Security	**Azure AD for O365+** • Advanced security reports • Single sign-on for all apps • Advanced MFA • Self-service group management & password reset & write back to on-premises, • Dynamic Groups, Group based licensing assignment	**MDM for O365+** • PC management • Mobile app management (prevent cut/copy/paste/save as from corporate apps to personal apps) • Secure content viewers • Certificate provisioning • System Center integration	**RMS for O365+** • Automated intelligent classification and labeling of data • Tracking and notifications for shared documents • Protection for on-premises Windows Server file shares	**Cloud App Security** • Visibility and control for all cloud apps **Advanced Threat Analytics** • Identify advanced threats in on premises identities **Azure AD Premium P2** • Risk based conditional access
Office 365	**Basic identity mgmt. via Azure AD for O365:** • Single sign-on for O365 • Basic multi-factor authentication (MFA) for O365	**Basic mobile device management via MDM for O365** • Device settings management • Selective wipe • Built into O365 management console	**RMS protection via RMS for O365** • Protection for content stored in Office (on-premises or O365) • Access to RMS SDK • Bring your own key	**Advanced Security Management** • Insights into suspicious activity in Office 365

Mobile application management



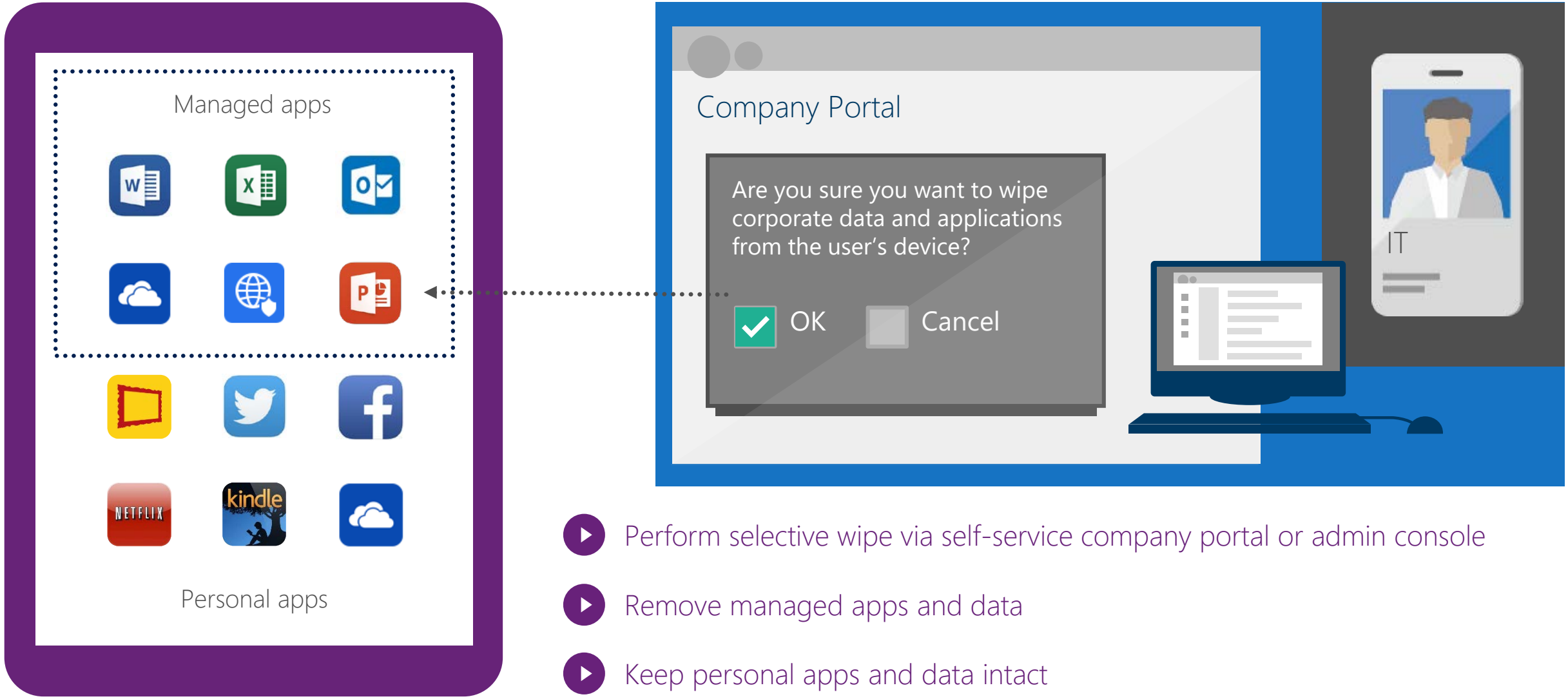
- Maximize mobile productivity and protect corporate resources with Office mobile apps
- Extend these capabilities to existing line-of-business apps using the Intune app wrapper
- Enable secure viewing of content using the Managed Browser, PDF Viewer, AV Player, and Image Viewer apps

Mobile application management



- Maximize productivity while preventing leakage of company data by restricting actions such as copy/cut/paste/save in your managed app ecosystem

Selective wipe



- Perform selective wipe via self-service company portal or admin console
- Remove managed apps and data
- Keep personal apps and data intact

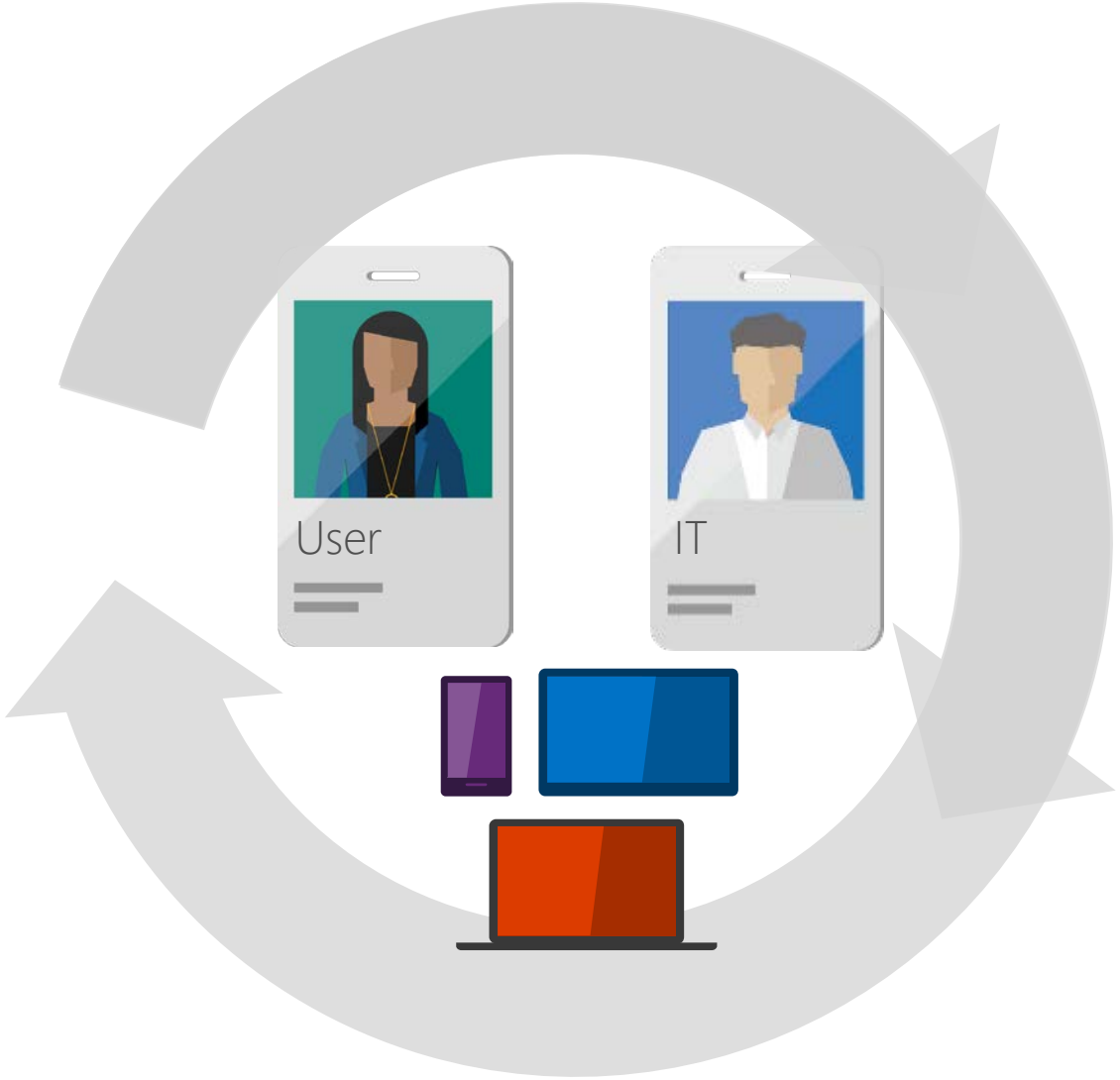
Comprehensive lifecycle management

Enroll

- Provide a self-service Company Portal for users to enroll devices
- Deliver custom terms and conditions at enrollment
- Bulk enroll devices using Apple Configurator or service account
- Restrict access to Exchange email if a device is not enrolled

Provision

- Deploy certificates, email, VPN, and WiFi profiles
- Deploy device security policy settings
- Install mandatory apps
- Deploy app restriction policies
- Deploy data protection policies



Retire

- Revoke access to corporate resources
- Perform selective wipe
- Audit lost and stolen devices

Manage and Protect

- Restrict access to corporate resources if policies are violated (e.g., jailbroken device)
- Protect corporate data by restricting actions such as copy/cut/paste/save outside of managed app ecosystem
- Report on device and app compliance

AGENDA

Office 365

New Way of Working

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Office 365 Strengths

Surface Hub

Q&A

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Microsoft

Office 365

Surface Hub

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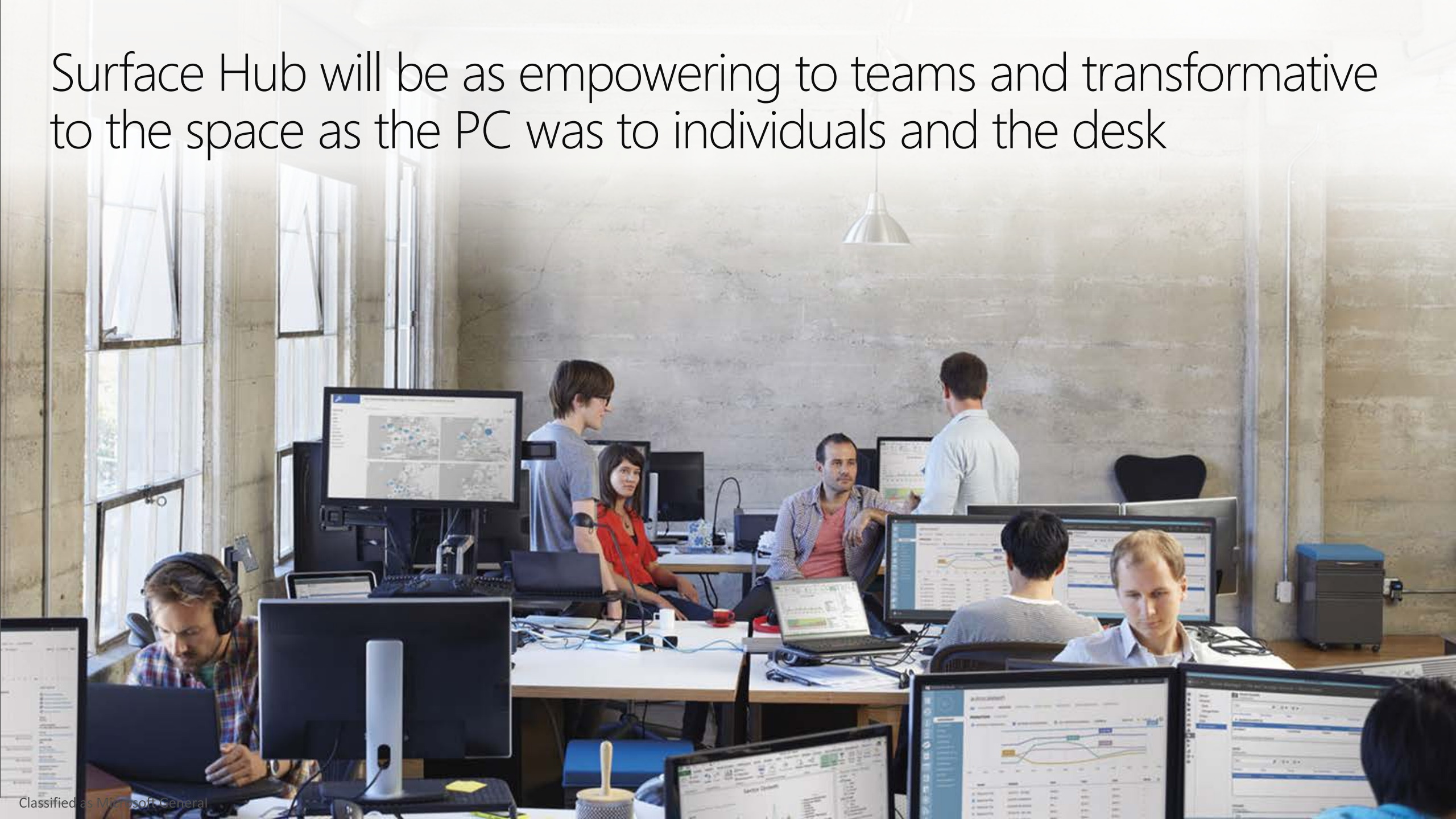
Surface Hub will be as empowering to teams and transformative to the space as the PC was to individuals and the desk



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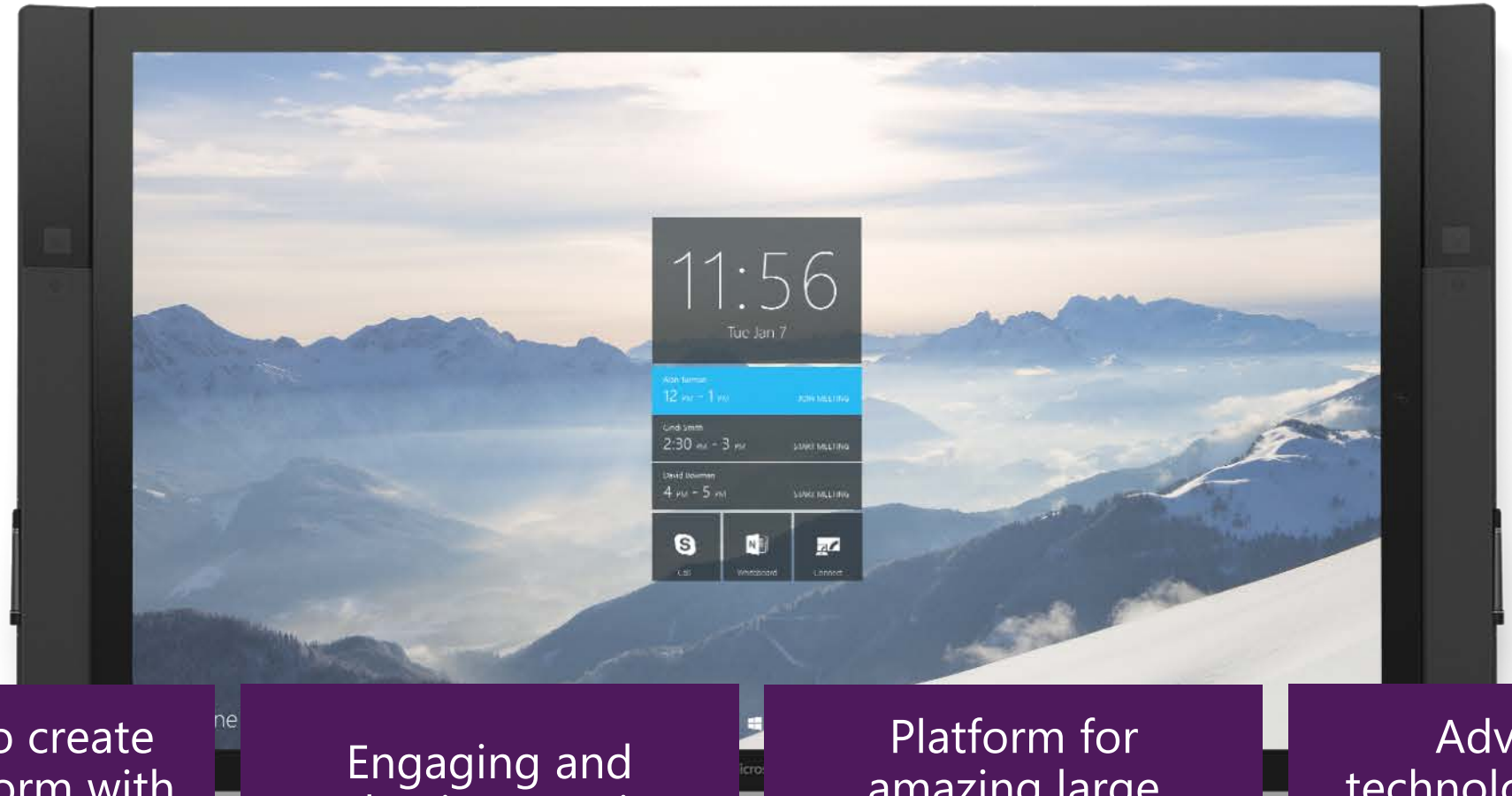
Unlock the power of the group with the powerful collaboration device designed to advance the way people work together



Best way to create and brainstorm with others

Engaging and productive meetings

Platform for amazing large screen apps

Advanced technology for the modern workplace

DEMO

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AGENDA

Office 365

New Way of Working

Office 365 Building Blocks

Office 365 Strengths

Enterprise Mobility +Security

Surface Hub

Q&A

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Office 365

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