

**NEWS**

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## **NEC awards Top Performers at NEC EMEA Partner Conference 2016 in Venice, Italy**

*NEC and Business Partners demonstrate strong mutual commitment at highly successful event*

**Venice, Hilversum, 30<sup>th</sup> of May 2016** – At NEC’s EMEA Partner Conference 2016, held in Venice from 25-27 May, NEC, leading IT and Communications solutions provider, awarded its top performing business partners addressing the enterprise ICT market for their excellent performance over the past year.

The three-day conference with “Discover” as theme, brought together NEC’s major distributors, key business partners and solution partners from over 40 countries across EMEA (Europe, Middle East & Africa). At the conference Paul Kievit, President at NEC Enterprise Solutions, expressed his appreciation for the strong commitment the business partners have shown and congratulated them with their significant achievements across many territories. NEC’s growing market penetration and expanding partner community was reflected in the increased number of participants, this year some 300 attendees from across the region.

“It is highly inspiring to experience the enthusiasm of our business partners for our brand, our portfolio and our vision”, said Paul Kievit, President of NEC Enterprise Solutions. This conference confirms once again how NEC and our partners are bringing IT and Communication solutions that enable organizations and their workforce to embrace the business advantages of digital transformation. The awards are recognition of our mutual commitment and business success and we look forward to fruitful continuation of the way we are serving the EMEA Enterprise market together”, Kievit stated.

NEC shared its vision and plans for the upcoming year and showcased a broad suite of IT & Communications solutions set behind the company’s Smart Enterprise approach. Latest enhancements and expansions to the portfolio were received by all partners with extreme enthusiasm.

During a special Gala Dinner at the prestigious Hotel Excelsior on Lido Island, RealDolmen received the NEC Best Mobility Partner award. Their success is coming from their long-term focus on big projects in government and healthcare. With their outstanding knowledge of the processes and workflows in hospitals, they demonstrated to be extremely successful with effective solutions around MobiCall and IP DECT.

“With the innovative power of a global leader and the dynamic support of local organizations and highly professional channel partners, NEC is in an excellent position to respond to the most demanding needs of customers”, Kievit concluded.

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**About NEC Enterprise Solutions:**

NEC Enterprise Solutions provides IT & Communication solutions to small, medium and large enterprises in both the private and public sectors. Designed for open connectivity, high availability and flexible growth, our innovative solutions incorporate the latest voice, data and video technologies and enable real-time, collaborative working, increased productivity and customer satisfaction. Our servers, storage solutions, software and virtualized workstations enable businesses to maximize operational efficiency, performance and profitability.

NEC Enterprise Solutions serves its customers across EMEA (Europe, Middle East & Africa) through a network of direct sales organizations, business partners and value-added resellers. For more information, please visit: <http://www.nec-enterprise.com>.

**Additional resources:**



**About NEC Corporation**

NEC Corporation is a leader in the integration of IT and network technologies that benefit businesses and people around the world. By providing a combination of products and solutions that cross utilize the company’s experience and global resources, NEC’s advanced technologies meet the complex and ever-changing needs of its customers. NEC brings more than 100 years of expertise in technological innovation to empower people, businesses and society. For more information, visit NEC at <http://www.nec.com>

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